#### ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF TIMMINCO LIMITED AND BÉCANCOUR SILICON INC.

**Applicants** 

### SUPPLEMENTARY MOTION RECORD (Motion returnable May 29, 2012) (Re Sale of Silicon Metal Assets and Assignment of Agreements)

May 23, 2012

STIKEMAN ELLIOTT LLP

Barristers & Solicitors 5300 Commerce Court West 199 Bay Street Toronto, Canada M5L 1B9

Ashley John Taylor LSUC#: 39932E

Tel: (416) 869-5236

Maria Konyukhova LSUC#: 52880V

Tel: (416) 869-5230

Kathryn Esaw LSUC#: 58264F

Tel: (416) 869-6820 Fax: (416) 947-0866

Lawyers for the Applicants

# INDEX

#### ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF TIMMINCO LIMITED AND BÉCANCOUR SILICON INC.

**Applicants** 

#### **INDEX**

TAB	DOCUMENT	PAGE NO.
1.	Transcript of Cross-Examination of Peter Kalins, May 17, 2012	1
2.	Undertakings and Under Advisements from Cross- Examination of Peter Kalins, May 17, 2012	117
A.	Answer to Undertaking, Question 135 at page 46	120
В.	Answer to Under Advisement, Question 161 at page 56	122
C.	Answer to Under Advisement, Question 168 at page 58	142
3.	Transcript of Cross-Examination of Stephen Lebowitz, on May 18, 2012	145
4.	Exhibit to Lebowitz Cross-Examination	161

## TAB 1

Page 1

Court File No. CV-12-9539-00CL ONTARIO

SUPERIOR COURT OF JUSTICE

COMMERCIAL LIST

IN THE MATTER OF THE COMPANIES CREDITORS

ARRANGEMENT ACT, R.S.C. 1985 C. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF

COMPROMISE OR ARRANGEMENT OF TIMMINCO LIMITED AND

BECANCOUR SILICON INC.

Applicants

--- This is the Cross-examination of Peter A.M.

Kalins on affidavit dated May 9, 2012, held at the offices of Stikeman Elliott LLP, 5300 Commerce Court West, 199 Bay Street Toronto, ON M5L 1B9 on the 17th day of May, 2012, commencing at 10:00 a.m. ---

REPORTED BY: Lisa M. Barrett, RPR, CRR, CSR

```
Page 2
    APPEARANCES:
 2
    Kelvin McElcheran, Esq.,
 3
                                   for the Applicants
 4
    Elder C. Marques, Esq.,
 5
    Adrian Lang, Esq., for Timminco Limited and
 6
    Ashley J. Taylor, Esq. Becancour Silicon Inc.
 7
 8
                                       for the Monitor
    Steven J. Weisz, Esq.,
 9
10
                      for QSI Partners Ltd.
11
    David Bish, Esq.,
12
13
    Also present: John Tierny - Dow Corning
14
15
16
17
18
19
20
21
22
23
24
25
```

		Page 3
1	INDEX	
2	PAGE	:
3	MR. PETER A.M. KALINS: Affirmed 6	
4		
5	Cross-examination by Mr. McElcheran 6	
6		
7		
8		
9		
10		
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		

```
Page 4
 1
                             INDEX
 2
          [Reporter's note: The following lists of
 3
      undertakings, under advisements and refusals are
 4
     provided for the assistance of counsel and do not
 5
     purport to be complete or binding on the parties
 6
                           herein.]
 7
 8
                     LIST OF UNDERTAKINGS
 9
     The questions/requests taken under advisement are
10
     noted by U/T and appear on the following pages:
11
12
                     LIST OF UNDER ADVISEMENTS
13
14
     The questions/requests taken under advisement are
15
     noted by U/A and appear on the following pages: 14,
     28, 56, 58, 108, 114
16
17
                     LIST OF REFUSALS
18
19
     The questions/requests refused are noted by R/F and
     appear on the following pages: 51, 56, 57, 94, 111
20
21
22
23
24
25
```

				Page 5
1		EXHIBIT INDEX		
2				
3				
4	No.	Description	Page	
5				
6		No exhibits entered		
7				
8				
9				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
21				
22				
23				
24				·
25				

		Page 6
1	•	Upon commencing at 10:05 a.m.
2		PETER A.M. KALINS: Affirmed
3		CROSS-EXAMINATION BY MR. McELCHERAN
4	1	Q. Can you identify yourself for
5		the record, sir?
6		A. Peter Kalins.
7	2	Q. Go ahead.
8		A. President, general counsel and
9		corporate secretary of Timminco Limited.
10	3	Q. Your background is that you are
11	-	a lawyer; am I right about that?
12		A. Yes, I have training called
13		to the bar and practiced law in private practice,
14		and then have been in-house for the last ten years,
15		five of which approximately have been with
16		Timminco.
17	4	Q. In that role there, you had the
18		title of general counsel, which is essentially
19		a legal function?
20		A. When I commenced with Timminco
21		in September 2007, my title was general counsel and
22		corporate secretary.
23		As I progressed through Timminco, my
24		responsibilities were increasing, and in some cases
25		going beyond the role of a typical general counsel
20 21 22 23 24		A. When I commenced with Timminco in September 2007, my title was general counsel and corporate secretary.  As I progressed through Timminco, my responsibilities were increasing, and in some cases

		Page 7
1		of a corporation.
2		Specifically in August of 2011, in
3		connection with a reorganization of executive
4		management, certain executives were their
5		employment was terminated and I was given
6		additional duties and responsibilities.
7		In that regard, I was also given
8		a position of president in addition to my duties as
9		general counsel and corporate secretary.
10	5	Q. Who else is involved in the
11		management group at Timminco?
12		A. Doug Fastuca is the chief
13		executive officer. He joined Timminco in that
14		capacity in August of 2011, although he's had
15		familiarity with Timminco and its related companies
16		for at least the last three or four years.
17		I believe he originally was with the
18		significant shareholder of Timminco, AMG, Advanced
19		Metallurgical Group, since 2008, approximately, so
20		he is fairly familiar with Timminco.
21	6	Q. Is he on loan from AMG?
22		A. No, he's yes.
23	7	Q. He took the job with Timminco?
24		A. Exactly.
25	8	Q. And gave up his job with AMG?

		Page 8
1		A. Yes.
2	9	Q. No promises to allow him to
3		come back?
4		MS. LANG: Sorry, I'm having
5		difficulty with the relevance of this.
6		MR. McELCHERAN: I'm asking about
7		who was involved in the decision-making about
8		this auction and what their motivations are.
9		Simple enough.
10		MS. LANG: I think you can ask
11		those questions. Asking him what arrangements
12		have been made with Mr. Fastuca are not relevant,
13		as far as I can tell.
14		BY MR. McELCHERAN:
15	10	Q. So he's from AMG?
16		A. Originally, yes.
1,7	11	Q. And he's now the CEO?
18		A. Yes.
19	12	Q. Of Timminco. Now
20		MS. LANG: Sorry, CEO or CFO?
21		THE WITNESS: He is CEO, chief
22		executive officer of Timminco.
23		BY MR. McELCHERAN:
24	13	Q. Right.
25		A. Timminco has not had a person

		Page 9
1		in the position of chief financial officer since
2		the departure of the person that had that position
3		in August of 2011.
4		You were asking in respect to other
5		members of the executive management.
6	14	Q. Yes.
7		A. We do have two other officers
8		of Timminco. One is Greg Donaldson.
9		I believe he's been with the company
10		since September of 2008, generally in the finance
11		organization.
12		I can't recall exactly what his
13		title was originally.
14		Currently he is vice-president of
15		finance, I believe, and corporate controller, and
16		he carries out principally a finance function in
17		the organization.
18		We also have Mr. Rob Assal, who
19		currently has a title of assistant general counsel
20		and assistant corporate secretary.
21		He has been with Timminco since also
22		approximately September of 2008, and assists me on
23		legal matters and other matters.
24		The four of us work very closely
25		together, and we consider our management style to

		Page 10
1		be very consultative and consensual in terms of
2		making sure everyone is aware of issues,
3		transactions and seeking advice from each other.
4	15	Q. There was an auction on April
5		24th. You were present for that auction?
6		A. Yes.
7	16	Q. Who else from Timminco was
8		present?
9		A. Mr. Fastuca was present during
10		the entire time.
11		Messrs. Donaldson and Assal
12		participated, I believe, for the majority, if not
13		all of the time.
14		I believe they may have missed the
15		first few hours because of other duties at the head
16		office.
17		We also had our counsel, Ash Taylor,
18		and Daphne MacKenzie. So we had assistance with
19		respect to insolvency matters and corporate matters
20		from a legal perspective.
21		And I can't recall if there were
22		other if there was other legal counsel from
23		Stikeman there. Perhaps there were. But
24		essentially we were well represented in terms of
25		legal support.
		·

		Page 11
1	17	Q. In addition to your team, who
2		else was present at the auction?
3		A. The monitor was present. His
4		name, Nigel Meakin, and he was there the entire
5		time.
6		The monitor had counsel,
7		representatives of Blake. And I think Rogers was
8		there the entire time.
9		And the bidders who were entitled to
10		participate in the auction were there themselves
11		with their counsel.
12	18	Q. Who were the bidders?
13		A. The bidders were Wacker,
14		FerroAtlántica, QSI Partners and Brookfield.
15	19	Q. Now, under the bid procedures,
16		each of the organizations that were present had to
17		be qualified; is that correct?
18		A. They needed to be considered as
19		qualified Phase II bidders, yes.
20	20	Q. What were the qualifications to
21		be that?
22		MS. LANG: Why don't we turn it up
23		from the
24		MR. McELCHERAN: Refer to the
25		procedures?

		Page 12
1		MS. LANG: Yes.
2		BY MR. McELCHERAN:
3	21	Q. Sure, please do.
4		A. Yes, so paragraph 8 of the
5		bidding procedure sets out the criteria that we
6		assessed in determining which of the bidders who
7		submitted Phase II bids would be considered as
8		qualified Phase II bidders. And we looked at all
9		of the factors laid out in sections A through G.
10	22	Q. Well, let me ask you about
11		let's go back to section 3 on page, I think it's on
12		page 2, and I want now to turn over to page 3,
13		where there is qualification E.
14		MS. LANG: If you just want to
15		take your time and get the context in section 3
16		before you look at E.
17		THE WITNESS: Uh-hmm. Okay.
18		BY MR. McELCHERAN:
19	23	Q. That continued to apply in
20		Phase II; am I right?
21		MS. LANG: Well, the document
22		speaks for itself, Mr. McElcheran. So, to the
23		extent that the qualifications for Phase II
24		bidders differ from Phase I bidders, I'm not sure
25		if Mr. Kalins can, sitting here right now.

		Page 13
1		Otherwise we'll have to read through the entire
2		document.
3		MR. McELCHERAN: Well, I assume he
4		had prepared by reading it.
5		MS. LANG: Well, we've all seen it
6		before but the document speaks for itself.
7		THE WITNESS: I mean, there are
8		elements in paragraph 8 that do speak to
9		financial ability, so specifically paragraph 8D
10		deals with financing sources.
11		BY MR. McELCHERAN:
12	24	Q. Right.
13		A. So, for the transaction, we
14		would have factored into our consideration the
15		financial ability of the bidder.
16	25	Q. But let's look at the first
17		sentence. That's not too long.
18		MS. LANG: Sorry, are you back at
19		three
20		MR. McELCHERAN: The one that you
21		referred to.
22		MS. LANG: Section 8.
23		BY MR. McELCHERAN:
24	26	Q. It says, "Only qualified Phase
25		I bidders shall be entitled"?

		Page 14
1		A. Uh-hmm.
2	27	Q. Right?
3		A. Uh-hmm.
4	28	Q. If we were going to define
5		a qualified, a definition of that person, we're
6		going to find one that includes a reference to
7		proof of financial ability to perform.
8		Looking back on page 3 in Section 3
9		(e). It says that they had to have submitted:
10		"Written evidence upon which
11		the debtors may reasonably
12		conclude the Phase I bidder has
13		the necessary financial ability
14		to close the contemplated
15		transaction and provide
16		adequate assurance of future
17		performance of all obligations
18		to be assumed in such
19		contemplated transaction."
20		[As read.]
21		Do you have that written evidence
22		from each of these bidders?
23		A. I believe we do.
24	29	Q. Can you produce it?
25		U/A MS. LANG: Take that under advisement.

		Page 15
1		BY MR. McELCHERAN:
2	30	Q. Do all those bidders qualify on
3		those terms?
4		A. Yes. Yes.
5	31	Q. So, the four of them were
6		there. They're all qualified bidders according to
7		that criteria.
8		You are taking under advisement
9		where you're going to give me the written evidence
10		that you required.
11		Do I understand, though, just
12		looking at the question, it is a statement that's
13		in the bid procedures. It relates not just to
14		performance of the contemplated transaction, but it
15		goes on to say:
16		"Provide adequate assurance of
17		future performance of all the
18		obligations to be assumed in
19		such contemplated transaction."
20		[As read.]
21		Now, what were you thinking about
22		when you were preparing this?
23		A. We were certainly thinking
24		about the closing risk and the risk that the bidder
25		that we were dealing with would have adequate

		Page 16
1		financial resources to complete the transaction
2		from the time that they entered into the commitment
3		for the transaction to the closing.
4		We were certainly concerned about
5		making sure, minimizing any risks that a bidder did
6		not have the financial ability to close
7		a transaction in circumstances where they were
8		obligated to do so.
9	32	Q. It is interesting that you
10		answered that way because that's not what I asked
11		you about.
12		I asked you about assuming
13		obligations, the obligation to be assumed in the
14		contemplated transaction.
15		A. Uh-hmm.
16	33	Q. What are the obligations to be
17		assumed?
18		A. I imagine those would be the
19		obligations that are set out in the purchase
20		agreement, the obligations of that counterparty to
21		complete that particular transaction.
22	34	Q. Isn't, though, the obligation
23		of the party that you've identified aren't they
24		obliged to take on obligations to DCC?
25		A. Yes. Yes, to the

		Page 17
1	35	Q. Isn't this directly
2		MS. LANG: Sorry, were you
3		finished your answer, Mr. Kalins, because it
4		didn't sound like it.
5		THE WITNESS: No, that's fine.
6		BY MR. McELCHERAN:
7	36	Q. You agree that that reference
8		includes assuming obligations to DCC?
9		A. No. I would not agree that
10		that's what it means. I view that as meaning that
11		we look at the obligations of the bidder towards
12		BSI or Timminco, the Timminco entities to complete
13		the transaction, so those are the obligations as
14		set out between those two parties.
15	37	Q. So, in your view, it was
16		irrelevant to you whether the person that you're
17		going to sell the business to could meet the
18		obligations it was assuming under the contracts?
19		A. I wouldn't say that it was
20		irrelevant.
21		I would say that we did consider, in
22		connection with the auction, the ability of all
23		bidders to perform their obligations going forward.
24	38	Q. Your thinking there, though,
25		was about closing risk?

		Page 18
1		A. No.
2	39	Q. The first thing you mentioned?
. 3		A. No, I would say there are two
4		different aspects to this: One was the financial
5		ability of the bidder to complete the closing of
6		the transaction; therefore, closing risk. But we
7		also did contemplate the ability of the bidders to
8		be able to satisfy their obligations going forward.
9		And in that regard, we were mindful
10		of the fact that any purchaser who would be buying
11		this business would be buying significant assets
12		and have, in our view, what was a very valuable
13		business and have significant presence and assets,
14		certainly in Québec, where the operations were
15		located.
16		We also felt that any such purchaser
17		would have much better financial ability than
18		Bécancour Silicon, given that Bécancour Silicon had
19		other legacy liabilities and other debts that
20		ultimately caused it to make CC double A filing
21		proceedings.
22	40	Q. Your concern well, I'm not
23		going to ask you that question. What I am going to
24		ask you, though, is to look at the agreement that
25		you entered into with Lowe.

1		Page 19  It was actually not with Lowe, but
2		it's important. It's a contract that you entered
3		into between
4		MR. TAYLOR: Is that QSI that you
5		are talking about, or are you talking about the
6		finance?
7		MR. McELCHERAN: No, I'm talking
8		about the one that's in the affidavit.
9		MS. LANG: At Tab C in the
10		affidavit?
11		MR. McELCHERAN: Tab C in the
12		affidavit.
13		BY MR. McELCHERAN:
14	41	Q. There is a concept of
15		guarantee.
16		I'm struggling to find it myself.
17		Give me a second. Just bear with me
18		while I find it.
19		Here it is, Performance Guarantee,
20		8.1.
21		And the record is on page 153.
22		Now, you've not produced in the
23		written evidence QSI's ability to meet its
24		obligations assumed or anything that's given under
25		the that's demonstrated its financial ability to

		Page 20
1		qualify as a bidder.
2		So, you've taken that under
3		advisement at the moment.
4		I'm assuming that it's going to
5		come. We'll come back to that.
6		I look at 8.1, and you say that you
7		were mindful of the obligations that are going to
8		be assumed, but I see in 8.1 that the performance
9		guarantee of QSI is limited.
10		Take a look at it and review 8.1
11		sub (a).
12		Now, let's take a minute for you
13		to
14		A. Shall I go through all of
15		them I mean, I've read 8.1 (a), yes.
16		I haven't read all the provisions
17		that it refers to.
18	42	Q. Yes, we can go through that.
19		Then maybe you have a sense of what they are
20		guaranteeing and what they're not guaranteeing.
21		But let me ask you about that. In
22		this first list, let's just focus on who the
23		guarantor is.
24		Can you tell me who the guarantor
25		is?

		Page 21
1		A. Globe Specialty Metals, Inc.
2	43	Q. It signed this agreement as
3		a guarantor, when you looked at the actual
4		agreement, but it's liable as a guarantor only.
5		A. I see that they signed the
6		agreement, yeah.
7	44	Q. So, the guarantor, which is
8		Globe Specialty Metals, "irrevocably and
9		unconditionally guarantees a timely and complete
10		performance of," blah, blah, blah, "purchaser's
11		obligations."
12		Under 3.1, 3.2 go back and look
13		at them.
14		Okay. 3.1 is purchase price.
15		Or "purchase price and satisfaction
16		of purchase price."
17		But excluding 3.2 (d).
18		That's in relation to a DIP.
19		A. Yes.
20	45	Q. 3.4, allocation of purchase
21		price. 3.5, transfer of taxes. 3.6, preparation
22		of BSI statement. 3.7, working capital price
23		adjustment.
24		In other words, a price issue.
25		9.1, which is access to books and

		Page 22
1		records.
2		And 9.10, which is the commission.
3		Do you agree with me it doesn't
4		include assumption of obligations under the
5		contract this?
6		A. I see that it excludes 3.2 (d).
7	46	Q. Well, more to the point, to
8		start with it's a list, right. It is a list of
9		individual sections?
10		A. Yes.
11	47	Q. And we went through which ones
12		they are, all related to price?
13		A. Yes.
14	48	Q. And adjustment price?
15		A. Yes.
16	49	Q. And books and records?
17		A. Yes.
18	50	Q. They weren't about assumptions
19		of obligations under the contracts assumed; do you
20		agree with me on that?
21		A. Yes.
22	51	Q. So, then, just to be clear on
23		this, on QSI, it's only QSI who is contractually
24		liable to the company to assume the obligations
25		under the assigned contracts, including those

		Page 23
1		assigned contracts with DCC?
2		A. Yeah, that's a contractual
3		we have privity of contracts with QSI on those
4		obligations, yes.
5	52	Q. Okay. QSI has agreed that it
6		will assume obligations in the agreement with
7		A. Yes.
8	53	Q with your company?
9		A. Yes.
10	54	Q. So, it's agreed that it will
11		assume certain obligations?
12		A. Yes.
13	55	Q. All of the obligations under
14		those contracts?
15		A. Yes.
16	56	Q. But its obligation is not to
17		assume obligations as not guaranteed by
18		A. Not guaranteed by the
19		guarantor.
20	57	Q. By the guarantor?
21		A. That's right.
22	58	Q. Let's look at Globe sorry,
23		the other one, which is Wackers.
24		MS. LANG: Tab B of the affidavit?
25		MR. McELCHERAN: Yes.

		Page 24
1		BY MR. McELCHERAN:
2	59	Q. I just want to look at the
3		difference between the two.
4		Now, the performance guarantee is
5		in 7.1.
6		I notice that it's only in you
7		will see it in A in the event that Wacker Cheme
8		AG makes the election, and an assignment referred
9		to in 8.11, which is an assignment to an affiliate;
10		right?
11		You nodded?
12		MS. LANG: You have to give
13		an audible response.
14		Yes?
15		THE WITNESS: Yes, 11 deals with
16		assignment by purchaser.
17		BY MR. McELCHERAN:
18	60	Q. Yes. So, in the event that the
19		purchaser in this case, Wacker assigns, then:
20		"The guarantor irrevocably and
21		unconditionally guarantees the
22		timely and complete performance
23		of in compliance with the
24		purchaser's obligations
25		hereunder." [As read.]
		•

		Page 25
1		In other words, it is different from
2		the other one. The guarantee in this case is
3		a guarantee of all obligations under the agreement;
4		is that correct?
5		A. Appears so, yes.
6	61	Q. This is the first time you're
7		noticing that?
8		A. No.
9	62	Q. So you are aware of that during
10		the auction?
11		A. Generally I was aware of the
12		differences between the two different bids, yes.
13	63	Q. So, this is a difference
14		between the two of them in two ways.
15		The first one, you agree with me,
16		that Wacker Cheme actually qualified as you were
17		prepared to accept its covenant without
18		a guarantee; correct?
19		A. That's right sorry, I don't
20		understand that question.
21	64	Q. Well, the guarantee only
22		applies if there is an assignment to an affiliate;
23		correct?
24		A. Yes.
25	65	Q. Therefore the covenant that you

		Page 26
1		are relying on in the Wacker agreement is
2		a covenant of Wacker itself?
3		A. Yes.
4	66	Q. And so you were satisfied with
5		Wacker's covenant without a guarantee; correct?
6		A. Yes.
7	67	Q. Because it's a company of
8		substance?
9		A. Yes.
10	68	Q. Whereas QSI is not a company of
11		substance; correct?
12		A. No, I wouldn't say that QSI has
13		no substance.
14	69	Q. Well, why did you insist on
15		a guarantee from Globe for your part of the deal?
16		A. We needed to have a level of
17		comfort that there would be a purchaser that had
18		the necessary funds in order to complete the
19		closing, and at the time of at least the
20		stocking horse bid, that purchase price was
21		20 million, and we knew that QSI partner had the
22		facility and funds here in Ontario of approximately
23		4 billion or so in the terms of the DIP facility.
24	70	Q. In other words, money owed by
25		your company?

		Page 27
1		A. Well, no. It was actually
2		money that was held with the monitor at that time,
3		in terms of what assets it had that we were aware
4		of that were in this jurisdiction. So we knew that
5		it did not have \$20 million.
6		And so when we were negotiating the
7		stocking horse bid, we wanted to make sure that the
8		purchaser would be able to complete the closing and
9		have the full purchase price available at closing.
10	71	Q. So, you were concerned that
11		they wouldn't be able to pay the purchase price?
12		A. We were concerned that we would
13		have a counterparty that we could turn to at
14		closing if the particular purchaser we were dealing
15		with, for whatever reason, chose not to perform its
16		obligations notwithstanding its obligation to do
17		so.
18	72	Q. So you have selected out of the
19		agreement obligations owing to the vendor in
20		relation to the purchase price and required
21		a guarantee for that, and you haven't, and so
22		far and I will revisit the question about
23		production of the documents that must have been
24		provided under the bid procedures under 3 (e).
25		Go back to it again.

		Page 28
1		MR. McELCHERAN: I'm going
2		to renew my request. You took it under
3		advisement. Are you prepared to produce the
4		proof of financial ability of the bidders to
5		perform their obligations as required under the
6		bid procedures?
7		U/A MS. LANG: Still taken under
8		advisement.
9		BY MR. McELCHERAN:
10	73	Q. But you knew about that
11		information when you were making this decision
12		about getting a guarantee, didn't you?
13		A. We were certainly aware of the
14		requirements of the bid procedures. Yes.
15	74	Q. Therefore, you knew information
16		that is not available today which allowed you to
17		make a judgment about creditworthiness to pay the
18		purchase price?
19		You knew about the financial ability
20		of your purchaser to pay and to conclude you needed
21		a guarantee?
22		A. Yeah, based on the fact that we
23		knew that at the time of executing the original
24		transaction QSI Partners only had the DIP facility
25		here in Canada.

		Page 29
1		And that's right, we required
2		a guarantee from Globe to ensure we didn't have
3		a closing risk.
4	75	Q. Just to be clear on all this,
5		though, when you complete this transaction that
6		your bidder can complete with, there wouldn't be
7		any remaining assets in BSI; is that correct?
. 8		A. No.
9	76	Q. That's correct?
10		A. No.
11	77	Q. Between the two transactions?
12		A. No, of course there's the
13		assets of BSI that relate to the solar business
14		that will be sold pursuant to the other
15		transaction.
16	78	Q. Yes.
17		A. There are some other assets
18		that were not covered by the successful bid, the
19		two portion bids comprising the successful bid?
20		And we will be in the process of
21		trying to sell those assets separately.
22	79	Q. But you'd have no remaining
23		business; correct?
24		A. The remaining asset, hard to
25		say whether or not there is actually a business

		Page 30
1		associated with it, but I could say that
2		substantially all of the businesses a business
3		of BSI will have been sold pursuant to the
4		successful bid.
5	80	Q. Let's go back to the auction
6		then. The auction, it started when?
7		A. Ten a.m. on April 24th.
8	81	Q. At that time on April 24th, had
9		you made arrangements or were you aware of
10		arrangements with DCC that they would be available
11		if called upon to talk to the bidders?
12		A. I do recall that there were
13		some arrangements that the monitor had made with
14		respect to the availability of Dow Corning during
15		the auction.
16	82	Q. Why was that?
17		A. I believe it would have been
18		for consultation purposes.
19	83	Q. Consultation about what?
20		A. I don't know.
21	84	Q. You don't know?
22		A. I think we wanted to make
23		there wasn't any specific consultations or any
24		specific issues that we believe were necessary at
25		that point in time, but we just wanted to have them

		Page 31
1		available for particular issues if, as when they
2		arose.
3	85	Q. What issues could arise then?
4		MS. LANG: Well, are you asking
5		for his
6		MR. McELCHERAN: I'm just asking
7		in a followup question to his statement.
8		MS. LANG: But you are sort of
9		asking for speculation. If you contemplated
10		issues at the time that might arise that you
11		would address with DCC, can you answer that
12		question.
13		If it's just speculation, then it's
14		not relevant.
15		THE WITNESS: It is not
16		speculation. I did not contemplate any
17	·	particular issues.
18		BY MR. McELCHERAN:
19	86	Q. Let's understand, then, just
20		between us to figure out how DCC was affected by
21		this transaction. Your company had a number of
22		agreements with DCC; is that correct?
23		A. Yes.
24	87	Q. Why don't you tell us what they
25		were?
		· ·

	Page 32
1	A. Certainly.
2	We had a limited partnership
3	agreement which was set out the rights and
4	obligations of the parties in respect of the
5	ownership interests in Québec Silicon relating to
6	the limited partnership units.
7	We had a shareholders' agreement
8	that set out the rights and obligations of the
9	parties in respect to ownership in the general
10	partner of the limited partnership.
11	We had an output supply agreement
12	that set out the terms by which Québec Silicon
13	would supply silicon metal to the customers,
14	essentially affiliates of DCC and BSI.
15	We had intellectual property
16	licensing agreements providing for licensing from
17	one party to the other.
18	We had a shared services agreement
19	providing for employees of QSLP, the limited
20	partnership, to provide assistance to BSI,
21	a support agreement by which Timminco employees
22	provided support to Quebec Silicon.
23	Agreements relating to the sharing
24	of laboratory expenses, an agreement relating to
25	a lease of a portion of the administration building

		Page 33
1		at the facilities in Québec, and there was
2		a framework agreement that was entered into prior
3		to those agreements.
4	88	Q. Those are all agreements to
5		which BSI is party; correct?
6		A. With the exception not.
7	89	Q. Not all, maybe some of them
8		A. Not all, but generally speaking
9		BSI and Timminco were parties at the
10	90	Q. So we came down to, we had
11		shares and we had limited partnership units?
12		A. Yes.
13	91	Q. And we have a bunch of
14		agreements?
15		A. Yes.
16	92	Q. What physical assets did BSI
17		own that were included in this transaction?
18		A. Well, after the creation of the
19		joint venture entity and the transfer of assets
20		relating to the Silicon metal business from BSI to
21		Québec Silicon, all of which happened on September
22		30th, 2011, the assets that stayed behind in the
23		BSI were all of the productive assets associated
24		with Timminco's solar rate silicon business.
25		That included two production

		Page 34
1		facilities, known as HP1 and HP2.
2		There was a silica fume disposal
3		site where silica fume had been extracted and would
4		be re-sold by BSI.
5		There were significant intellectual
6		property assets of BSI in terms of the solar
7		operations.
8	93	Q. What you're saying is that the
9		solar business remained with BSI, the physical
10		assets?
11		A. Yes.
12	94	Q. And all the physical assets
13		that are involved in this transaction, the one
14		we're dealing with know, who owned them?
15		A. Well, substantially all of the
16		assets associated with the operation of the silicon
17		metal business were transferred from BSI to Québec
18		Silicon in connection with the creation of this
19		joint venture.
20	95	Q. All of the assets related to
21		the silicon business were transferred to
22		a partnership; right?
23		A. Substantially all of them, yes.
24	96	Q. The assets that BSI had to
25		sell, then, were their partnership units, correct,

		Page 35
1		and shares in the companies?
2		A. In terms of the current
3		transaction with BSI?
4	97	Q. Yes.
5		A. Yes, the shares of the general
6		partner that BSI owns and the limited partnership
7		units in the limited partnership that BSI owns,
8		those were part of the package of assets comprising
9		the silicon metal business that BSI was selling.
10	98	Q. What other what physical
11		assets are there being transferred?
12		A. I believe there's some
13		inventory that BSI owns.
14	99	Q. This BSI's inventory?
15		A. Yes.
16	100	Q. Produced by a limited
17		partnership?
18		A. Yes.
19	101	Q. Sold by BSI?
20		A. BSI owns that inventory and
21		those are some of the physical assets.
22	102	Q. Besides that, of the business,
23		it's reflected in limited partner units, shares in
24		companies and contracts with DCC; isn't that right?
25		A. Well, there are other contracts

		Page 36
1		as well.
2		There are contracts with the
3		customers of BSI.
4	103	Q. Right.
5		A. That's part of the business as
6		well.
7	104	Q. Right, but they're not
8		customers of BSI. They're customers of the joint
9		venture, aren't they?
10		A. Well, no, in fact the
11	105	Q. Yes, fair enough, you're right.
12		I'm sorry, I apologize.
13.		You're right because there is Wacker
14		agreement with BSI?
15		A. That's the principal customer,
16		yes.
.17	106	Q. The reason for that being
18		just so I understand how this it's working here
19		is the business is in the limited partnership, but
20		both partners have agreements under which they
21		acquire silicon metal from the partnership; isn't
22		that right?
23		A. I would say that the limited
24		partnership business is the business of producing
25		silicon metal.

		Page 37
1	107	Q. Correct.
2		A. For its two customers, captive
3		customers, being BSI and Dow Corning.
4	108	Q. So when you say that there is
5		an agreement that is a BSI agreement with Wacker to
6		supply, or others?
7		A. Yes.
8	109	Q. That's because BSI is acquiring
9		silicon metal from the limited partnership, the
10		joint venture?
11		A. Yes.
12	110	Q. And then on-selling it?
13		A. Yes.
14	111	Q. So, when it comes right down to
15		it, the business, the production part of the
16		business isn't owned by BSI; right?
17		MS. LANG: I'm not sure I follow
18		that.
19		BY MR. McELCHERAN:
20	112	Q. Well, it owns limited
21		partnership units, owns shares in companies. It is
22		subject to agreements related to it?
23		A. It has entitlement to receive
24		production from Quebec Silicon.
25.	113	Q. As a contract?

		Page 38
1		A. Yes.
2	114	Q. That's a contract. That's not
. 3		a physical asset; that's a contract?
4		A. Yes, yes, yes. I may add,
5		though, that it was open to BSI, and BSI has, in
6		the past, procured Silicon metal from alternate
7		sources and resold them, as well as part of its
8		business.
9	115	Q. Fair enough. And that's not
10		the point of the question.
11		The question is directed to how
12		important the relationship with DCC is to this
13		transaction. You are nodding. You recognize that
14		that's important?
15		MS. LANG: Well, he is recognizing
16		that was your question.
17		THE WITNESS: I was recognizing
18		that was your question.
19		BY MR. McELCHERAN:
20	116	Q. Well, let me ask you the
21		question.
22		Did you recognize when you were
23		dealing with this transaction, when you were
24		conducting this auction, that what you were
25		ultimately selling were contract rights with DCC?

-		Page 39
1		A. No, I wouldn't say that.
2		I would say
3	117	Q. Explain. Explain?
4		A. I would say I would
5		certainly say that Dow Corning was an important
6		stakeholder in this process and they certainly
7		considered the perspective of Dow Corning and how
8		this transaction impacted on Dow Corning.
9	118	Q. Explain. How?
10		MS. LANG: I'm not sure he's
11		finished, Mr. McElcheran.
12		THE WITNESS: We are aware of the
13		rights that Dow Corning had under the many
14		different agreements relating to the joint
15		venture, and we were aware of the fact as to what
16		the implications of CC double A filing had on Dow
17		Corning.
18		When we were going through the
19		auction, for example, we did take into
20		consideration one of the offers that was received
21		at the time relating to specifically the Wacker
22		bid at one point in the auction where they
23		introduced the concept of agreeing to assume
24		certain liabilities with respect to BSI union
25		pension and benefits plans, to the extent that

		Page 40
1		those liabilities ultimately became liabilities of
2		Québec Silicon.
3		We knew that Dow Corning would have
4		an interest in that, that that would be of interest
5		to Dow Corning, but this concept of a potential
6		assumption of liabilities, and we considered that
7		in the context of our overall view of the offers
8		that had been received.
9		BY MR. McELCHERAN:
10	119	Q. Well, let's just explore that
11		a little bit. It's an obligation of BSI that we're
12		talking about, isn't it, that Wacker was agreeing
13		it was part of the bid it was offering to assume an
14		obligation to BSI under the framework agreement?
15		A. I don't believe so.
16		I believe that was characterized
17		I think there are a number of different elements
18		there.
19		There is an obligation with respect
20		to reimbursement of postretirement benefits of QSLP
21		for future retirees of QSLP.
22		This was an obligation set out in
23		6.7 of the framework agreement.
24	120	Q. Right.
25		A. And a maximum liability of

		Page 41
1		5 million.
2	121	Q. Right.
3		A. I understand that Wacker's
4		proposal, when it was presented as such, that it
5		contemplated an that it would agree to take on
6		that liability on the condition that DCC granted
7		its consent, and on the condition that the other
8		indemnities in the framework agreement were
9		eliminated.
10		I also in terms of other
11		obligations, I understand that Wacker's proposal
12		was to indemnify QSLP or DOW Corning for to
-13		75 per cent of the liabilities that those entities
14		assumed, to the extent that they had to assume,
15		that required that they assume the BSI union,
16		pension and postretirement benefit liabilities.
17		So I wanted to clarify, it, in our
18		view, was not a certainty that the BSI, union
19		and the union benefit and pension liabilities
20		were necessarily going to be assumed by
21	122	Q. Let me be clear what we're
22		talking about here.
23		A. Sure.
24	123	Q. The first thing is that there
25		are certain obligations that were up to a limit of

		Page 42
1		\$5 million sorry, which DCC was entitled to
2		an only indemnity under a framework agreement, the
3		first one you mentioned?
4		A. I would clarify that to say
5		that that is an obligation of BSI to reimburse
6		QSLP, if, as and when QSLP incurs certain
7		postretirement benefits costs for retirees during a
8		specified period.
9		I believe it was from October 1,
10		2010, until a subsequent date.
11	124	Q. Let's understand what that
12		means.
13		I wanted to make sure we are clear
14		on distinctions here.
15		Firstly I want to establish we are
16		in agreement that that was an existing obligation,
17		currently is an existing obligation. It may not be
18		payable right now, but it's an obligation that
19		exists on the framework agreement under which BSI
20		is now liable; correct?
21		A. Yes.
22	125	Q. So what you are saying is that
23		part of the offer was to assume that framework
24		agreement obligation by Wacker, subject to
25		concessions with Wacker required DCC to agree

		Page 43
1		to
2		A. Yes.
3	126	Q. Correct? Right, but it starts
4		off with it's a liability of BSI to this
5		indemnity is an obligation of BSI?
6		A. Yes. Shall I
7	127	Q. Yes, why don't you refer to it?
8		A. The framework agreement. It's
9		at tab
10		MS. LANG: D.
11		THE WITNESS: D. Yep, I agree, it
12		is a BSI obligation.
13		BY MR. McELCHERAN:
14	128	Q. And it's in the framework
15		agreement?
16		A. Yes.
17	129	Q. The other obligation you are
18		referring to, as well, is one that relates to
19		a grievance does it relate to a grievance that
20		the union has made against the partnership?
21		A. The union grievance is relevant
22		to the extent that if that grievance is successful,
23		the result could be that QSI becomes liable for
24		certain pension and benefits obligations of BSI.
25	130	Q. And then BSI would be liable to

		Page 44
1		indemnify the partnership for those.
2		MR. TAYLOR: You said QSI. Did
3		you mean QSLP?
4		THE WITNESS: QSLP.
5		I would imagine that QSLP or Dow
6		Corning could seek indemnification under section 9
. 7		of the framework agreement to the extent that QSLP
8		has suffered losses as a result of the
9		assumption the acquired assumption of those
10		liabilities.
11		BY MR. McELCHERAN:
12	131	Q. So, therefore, the
13		differentiating feature between the Globe bid, or
14		the QSI bid and the Wacker bid is that Wacker would
15		have agreed that, if it was accepted, it was
16		prepared to assume those obligations BSI?
17		MS. LANG: With all the
18		qualifications that both the agreements make and
19		Mr. Kalins made, including the contingent nature
20		of the agreement and the 75 per cent limit on the
21		assumption of obligations and the flow back of
22		25 per cent.
23		BY MR. McELCHERAN:
24	132	Q. Yes. Just as the document
25		says. But it was a differentiation because that

		Page 45
1		was not in the QSI bid; correct?
2		A. Yes, the Wacker bid contained
3		the proposed cross-indemnities that are set out in
4		that agreement that were not are not in the QSI
5		bid.
6	133	Q. Actually, as well, the Wacker
7		bid included an assumption of the framework
8		agreement, subject to those
9		A. It included the assumption of
10		the framework agreement, with the caveat that all
11		of the indemnifications in section 9 of that
12		agreement would be waived.
13	134	Q. But replaced by this
14		A. Replaced by the indemnities
15		the two indemnities, really, the indemnity from
16		Wacker for the benefit of DCC and QSLP for
17		75 per cent of the potential postretirement
18		sorry, pension and benefit liabilities of BSI and
19		an indemnity from DCC to Wacker and QSLP for
20		25 per cent of any pension or benefits liabilities
21		of BSI that would be assumed by Wacker or QSLP.
22	135	Q. Let's put some numbers on some
23		of these things, just to get a sense of them.
24		One potential liability for
25		postretirement benefits was it was capped at

		Page 46
1		5 million?
2		A. Yes.
3	136	Q. The indemnity was capped at
4		5 million?
5		A. Yes.
6	137	Q. What was the anticipated
7		expense that was going to be incurred in there?
8		Did you do an analysis, a financial
9		analysis of the present value of that?
10		A. With respect to the 5 million?
11	138	Q. Yes.
12		A. We did have a valuation of that
13		for accounting purposes.
14		It was something less than
15		5 million. I can't recall exactly the number, but
16		it was factored into our external reporting the
17		last time we made an external financial report.
18	139	Q. Can you help me by finding that
19		number? It's in your reporting so I just
20		MS. LANG: When you say external
21		reporting, you mean external reporting
22		THE WITNESS: To shareholders.
23		MS. LANG: We'll use best efforts
24		to the locate that.
25		THE WITNESS: Yeah, I guess

			Page 47
	1		that's to the extent that we did a valuation
	2		of that, essentially it's not a it's
	3		an obligation that is incurred as and when it's
	4		incurred over a number of, several years, so
	5		there is some present valuing that would be
	6		required to assess what is the current true
	7		accounting value of that liability.
i	8		As for the other liabilities
	9		BY MR. McELCHERAN:
	10	140	Q. Yes.
	11		A. Specifically the BSI union
	12		pension plan and the BSI union postretirement
	13		benefits, those two combined, we were roughly
	14		looking at that as being a \$20 million liability.
	15		There are different ways in which
	16		those numbers can be derived.
	17		You can look at the actuarial
	18		valuation, actuarial determination of what those
	19		liabilities are in accordance with actuarial
	20		principles, and there is a separate way to value it
	21		in accordance with accounting principles.
	22		And I'm not the expert to speak to
	23		about the differences between those two, but
4	24		roughly speaking the number that we had in our mind
4	25		for those two plans was roughly 20 million.

			Page 48
	1	141	Q. Let's just go back to the
	2		auction, then.
	3		To sum up that whole group of
	4		questions, then, you recognize that these are
	5		obligations which were effectively owed to DCC, to
	6		Dow Corning. These obligations of indemnity are
	7		under the framework agreement, were BSI's
	8		obligations to Dow Corning?
	9		A. No, I would say that the
	10		\$5 million obligation under 6.7 (f) was
	11		an obligation to QSLP.
	12	142	Q. Yes. Yes, I agree.
	13		A. Directly.
	14	143	Q. I agree.
:	15		A. The other obligations were
	16		the indemnification obligations under section 9
:	17		were obligations, yes, to DCC.
-	L8	144	Q. Right. And DCC as well is
-	L9		a 49 per cent partner and, therefore, benefits from
2	20		indemnities in favour of QSL?
2	21		A. Yes.
2	22	145	Q. QSLP.
2	23		Now, going back to the auction, so
2	24		it started at 10 o'clock in the morning, and you
2	25		had four bidders at that point?
i			la contraction de la

		Page 49
1		A. Yes.
2	146	Q. How many bidders were left
3		after the first round?
4		A. I believe that Brookfield did
5		submit an overbid.
6	147	Q. Yes?
7		A. However, after submitting that
8		overbid they did not submit any further overbids,
9		and so therefore they were out of the auction from
10		that point forward.
11	148	Q. How did Brookfield's bid how
12		was it structured? What was different between it
13		and the two bids that we have records of?
14		A. The key element of the
15		Brookfield as bid was an assumption of
16		MR. TAYLOR: Is this
17		THE WITNESS: Is an assumption of
18		BSI's pension benefits liabilities. However it
19		did have a significant closing condition, which
20		was that it would have to reach an agreement with
21		the union on acceptable terms for a new
22		collective agreement to apply to the facility, to
23		the operations of Québec Silica, in Québec
24		BY MR. McELCHERAN:
25	149	Q. Did Brookfield tell you

		Page 50
1		you're going to have to hold off.
2		Did Brookfield tell you how to
3		value, or give you any information to help you
4		evaluate that condition?
5		MS. LANG: Mr. McElcheran, I let
6		the first question go.
7		I'm not sure what the relevance of
8		the Brookfield bid in the early rounds of the
9		auction is for the purposes of the motion.
10		BY MR. McELCHERAN:
11	150	Q. Well, there are three or four
12		important points about the motion.
13		One of them is how bids were
14		evaluated in the auction process.
15		What I want to understand is how the
16		bids were evaluated, because apparently, according
17		to Justice Morawetz' report, the company used its
18		business judgment in evaluating the bids.
19		I want to know how they were done.
20		MS. LANG: My difficulty,
21	٠	Mr. McElcheran, is that there is no issue as to
22		the evaluation to the Brookfield bid, and in
23		fact, Brookfield chose not to submit a further
24		bid, so there is no relevance to your client or,
25		indeed, either to the primary successful bidder

. . .

		Page 51
1		or to the backup bidder as to what happened in
2		round 2 of the auction process.
3		I don't see the relevance of it on
4		the record before us.
5		MR. McELCHERAN: My question
6		relates to the methodology used by the company,
7		which is directly an issue.
8		MS. LANG: Right. Methodology
9		used by the company in respect of the two bids at
10		question, fair game.
11		Methodology used with respect to the
12		company on a bid by a bidder that chose to withdraw
13		voluntarily from the process, not relevant.
14		MR. McELCHERAN: I think it's
15		completely relevant because it relates to how its
16		bid was valued. It had different considerations
17		in cash in it. I want to know how it was valued
18		and how you determined the value of it relative
19		to the other bids.
20		R/F MS. LANG: Well, you have my refusal.
21		MR. McELCHERAN: She's refusing.
22		BY MR. McELCHERAN:
23	151	Q. Let's go to the Wacker bids.
24		Let's just talk about the process
25		for valuation, now that we're into it.

		Page 52
1		Have you ever done an auction before
2		like this?
3		MS. LANG: I assume you are asking
4		has he participated in one as opposed to
5		THE WITNESS: I have not
6		participated before in the context of a CCAA
7		agreement.
8		BY MR. McELCHERAN
9	152	Q. Have you ever participated in
10		the auction of a business before?
11		A. No, I haven't.
12	153	Q. I mean, we've all been to an
13		auction for antiques, but I'm talking about
14		a business. It's complex; right?
15		MS. LANG: Some us haven't been to
16		auctions for antiques, actually.
17		THE WITNESS: I acknowledge that
18		it is complex and a lot of factors need to be
19		brought into consideration.
20		BY MR. McELCHERAN:
21	154	Q. It took a long time for this
22		one, didn't it?
23		A. I believe it was 30 hours.
24	155	Q. I was in one that was three
25		days in New York.

		Page 53
1		It takes a long time.
2		Those are tough decisions that have
3		that have to made, right?
4		A. Absolutely. Every step along
5		the way there are difficult decisions to be made by
6		the
7	156	Q. But when you come down to it,
8		you've got two bids that look a lot alike, except
9		for a couple of important points.
10		Can you tell me the differences
11		between the two bids?
12		A. Certainly.
13		MS. LANG: I preface this response
14		with there is a memory game you're putting to
15		him.
16		
17		
18		The two bids are in the documents;
19		they speak for themselves.
20		To the extent that you want Mr.
21		Kalins' extemporaneous memory of the differences in
22		the bids that's fine, but we will govern ourselves
23		by the terms of the two bids in the documents.
24		BY MR. McELCHERAN:
25	157	Q. Well, you know, I am sure we

		Page 54
1		are going to be looking at the documents. We are
2		going to be asking but the issue we're talking
3		about now is how the differences were valued.
4		So, what he thinks about the
5		differences is what the point of clarification.
6		MS. LANG: I want to be clear, Mr.
7		McElcheran, that when you ask a broad question
8		"Tell me about the differences," he's doing it
9		off the top of his head, and that's the quality
10		of the answer you are getting.
11		We will be governed by the
12		differences in the agreement, so I am not sure
13		that I am not sure that anything turns on this,
14		other than to the extent you later try to say, "Mr.
15		Kalins only identified three differences and there
16		is a fourth he missed."
17		The agreements speak for themselves.
18		If you want to take him to a specific difference
19		with which you have questions, then you should draw
20		his attention to that.
21		BY MR. McELCHERAN:
22	158	Q. I want him to tell me what he
23		thinks is important and so, therefore, it is
24		important what he lists and what he doesn't list.
25		But in any event, he added

		Page 55
1		specifically value, so, let's go back to the
2		maybe a little bit more organized about how we're
3		asking this, rather than putting the question,
4		free-form.
5		So, were any documents created
6		during the auction?
7		MS. LANG: Can you be more
8		specific about that? Documents by whom?
9		BY MR. McELCHERAN:
10	159	Q. I meant that's a simple
11		question: Were there any?
12		MS. LANG: Well, I mean, we just
13		identified that there were multiple participants
14		in the auction.
15		I assume you are not asking him
16		whether he was aware of what documents would be
17		prepared by specific bidders in their rooms.
18		So are you talking about what
19		documents were being prepared by the Timminco
20		entities or the monitor, bid documents?
21		BY MR. McELCHERAN:
22	160	Q. Well, and that's all, to his
23		knowledge to his knowledge, what documents did
24		he know about being created?
25		A. There were multiple

	**************************************	Page 56
1		reiterations from each of the bidders, about their
2		proposed bids in the form of asset purchase
3		agreements.
4		I know that our counsel took notes
5		of the process of the auction.
6		I took some notes of the auction,
7		during which they weren't complete notes, but
8		nonetheless as we were going through, I jotted
9		a few points down.
10		I'm not sure what other key
11		documents were produced.
12	161	Q. Well, let me okay, let's
13		start with off with the first thing I'm going to
14		ask you to do is produce the notes that you have?
15		U/A MS. LANG: Take that under
16		advisement.
17		BY MR. McELCHERAN:
18	162	Q. And also the notes of
19		without advice, but I also wanted Stikeman's notes.
20		R/F MS. LANG: That's refused.
21		BY MR. McELCHERAN:
22	163	Q. What was the point of taking
23		notes?
24		MS. LANG: Sorry, what was the
25		point for Mr. Kalins to take notes?
!		

		Page 57
1		BY MR. McELCHERAN:
2	164	Q. What was the point of Stikeman
3		taking notes?
4		R/F MS. LANG: I'm actually not going to
5		allow you to ask that question, and I'm not a witness
6		in this proceeding.
7		So, it has been refused.
8		If you want to bring a motion for
9		production of the notes, that might have been taken
10		by Mr. Taylor or Ms. MacKenzie, feel free.
11		BY MR. McELCHERAN:
12	165	Q. Okay. I just looked at the
13		and you've taken under advisement whether his notes
14		are going to be produced.
15		Are any notes prepared by anybody
16		else, who was not a lawyer for Timminco?
17		A. I don't recall Mr. Fastuca
18		preparing any notes, in terms of notes. But
19		I can't I cannot recall what notes everyone
20		produced during the session. I can't.
21	166	Q. All right. So, did any notes
22		in I'm looking for, and my request is that you
23		produce any notes in possession of Timminco.
24		MS. LANG: That are relevant and
25		not non-privileged?

	, .	Page 58
1		BY MR. McELCHERAN:
2	167	Q. Yes.
3		U/A MS. LANG: I assume. We'll take
4		that under advisement.
5		BY MR. McELCHERAN:
6	168	Q. Anything produced during the
7		auction is relevant.
8		U/A MS. LANG: I'll take under
9		advisement.
10		BY MR. McELCHERAN:
11	169	Q. I'm looking now at Exhibit C to
12		your affidavit, specifically at page 133 of the
13		motion record, page 16 of the document.
14		A. Yes.
15	170	Q. So, if you look at the 3.1 and
16		you will see there is handwritten numbers above it.
17		A. Yes.
18	171	Q. Am I right in concluding that
19		Globe did not produce any submit any other
20		offer, other than the same offer with a mark up of
21		the price during the process?
22		MS. LANG: During the entire bid
23		process, you mean?
24		BY MR. McELCHERAN:
25	172	Q. I'm talking about the biding.

		Page 59
1		When Globe submitted, or QSI we have to be
2		careful, it's not Globe; it's QSI when QSI
3		submitted its bids, overbids, did it do anything,
4		other than mark up the price?
5		A. I think that what this shows
6		then is from the time that sorry, QSI produced
7		an overbid for 26,875, from that point forward, all
8		subsequent overbids were only increases in the
9		dollar amount of the purchase price.
10	173	Q. Right. So, if I'm looking at
11		Exhibit C, then there's nothing else there is no
12		other document from QSI that I would need to look
13		at in terms of other bids by QSI; is that correct?
14		MS. LANG: I think Mr. Kalins'
15		answer is that from the time the price proposed
16		by QSI was 26,875, that's correct.
17		But there were other there were
18		37 rounds of bids, so I'm counting eight rounds
19		here with these numbers, so presumably there are
20		other
21	·	BY MR. McELCHERAN:
22	174,	Q. So, in what round was that
23		overbid of 26 million made?
24		MS. LANG: Do you know, sitting
25		here today?

```
Page 60
 1
                          THE WITNESS: No, I don't know.
 2
                          I mean I could -- I could speculate
          based on just looking at the document --
 3
                   (Simultaneous speakers - unclear)
 4
 5
                          BY MR. McELCHERAN:
 6
     175
                               Well, in the report, it says --
 7
          there was the initial overbid --
 8
                   (Simultaneous speakers - unclear)
 9
                          MS. LANG:
                                      Sorry, you are
          referring to the monitor's report?
10
11
                   (Simultaneous speakers - unclear)
                          BY MR. McELCHERAN:
12
     176
                             Yes, the monitor's report.
13
                          Q.
14
          Maybe that's handy.
                          MS. LANG: Do you want to refer me
15
          to what section you ...
16
                          BY MR. McELCHERAN:
17
                               Well, I'm just looking myself.
18
     177
                          Q.
          I think it's in here.
19
                   (Simultaneous speakers - unclear)
20
21
                          MR. TAYLOR: ... paragraph 30.
                          BY MR. McELCHERAN:
22
23
     178
                          Q.
                              All right. So, it's not
          a free-form inquiry. I just want to get an idea of
24
          the universe of documents.
25
```

		Page 61
1		So, Exhibits C, from that point, the
2		\$26 million point on, this is the only document and
3		they only upped the price from there. That's what
4		your answer was?
5		A. Yes.
6		MS. LANG: We will advise you if
7		that's not correct.
8		BY MR. McELCHERAN:
9	179	Q. Okay. So, in the Wacker case,
10		did it submit new documents each time?
11		A. May I refer to the Wacker bid
12		and see
13	180	Q. Yeah, it's in the
14		MS. LANG: Tab B.
15		THE WITNESS: I'm looking at
16		page 71 of the record.
17		Item 3.1. I see C\$32,125 million.
18		I don't see any markings, indicating that that was
19		increased, so from that I take it that this if
20		this was the document that was produced in
21		I guess, the final round in which Wacker produced
22		or submitted their final overbid.
23		BY MR. McELCHERAN:
24	181	Q. All right. So, we were talking
25		earlier about the framework agreement and the

		Page 62
1		indemnity obligations that were being assumed by
2		Wacker was a differentiating feature.
3		Do you recall at what point of the
4		bidding that was introduced as a feature of the
5		Wacker bid?
6		A. I believe it was round 36.
7		It was in connection with this
8	182	Q. That was the first time it came
9		in?
10		A. I can't recall if it may
11		have been in the early version of round 35. But
12		I do recall it was at the very near the end of
13		the auction, one of the final rounds.
14	183	Q. Okay, so, at any time let's
15		just go back then to the earlier in the process,
16		starting on the 24th.
17		Did any of the bidders ask to speak
18		to anybody who was not at the auction?
19		A. Umm
20		MS. LANG: Sorry, just to be
21		clear, because it's a pretty open-ended
22		question
23		BY MR. McELCHERAN:
24	184	Q. Yes.
25		MS. LANG: I assume you mean: Is

T		
		Page 63
1		Mr. Kalins personally aware of any requests by
2		bidders to speak to people not present?
3		BY MR. McELCHERAN:
4	185	Q. Yes, I'm talking about bidders,
5		yes.
6		A. The requests from bidders to
7		speak with other parties?
8	186	Q. Yes.
9		A. I recall that Brookfield was
10		talking about the desire to continue to talk with
11		the union. However, they that was not
12		a precondition for them to continue in a bidding
13		process.
14		They nonetheless did express
15		an interest in furthering discussions with the
16		union, but they weren't going to. That wasn't
17		going to impact their bid.
18	187	Q. Did anybody object to that?
19		A. They weren't asking for any
20		adjournment, so, no, we didn't we didn't it
21		had no impact on the auction process.
22	188	Q. That didn't answer my question.
23		Did anybody object to it?
24		A. Did anyone object to
25	189	Q. To them talking to the union,

		Page 64
1		during the auction?
2		A. I don't recall.
3	190	Q. Okay.
4		MS. LANG: Sorry, just to qualify
5		though, I'm not sure that what Mr. Kalins said
6		I'm not sure anything turns on it I'm not sure
7		what Mr. Kalins said was that Brookfield was
8		asking to speak to the union during the auction.
9		Only that they expressed a desire do I have
10		that wrong?
11		THE WITNESS: Yes.
12		MS. LANG: They expressed a desire
13		to continue to speak with the union, as opposed
14		to during the auction.
15		THE WITNESS: Yes.
16		BY MR. McELCHERAN:
17	191	Q. Okay, well it's hard to
18		understand what that could mean, other than during
19		the auction.
20		It's a free country, as they say,
21		you can talk to whoever you want, but in any event
22		let me ask you this question then: Did Wacker ask
23		to speak to DCC?
24		A. I'm advised by the monitor
25		that, yes, they did ask to speak with the DCC on

		Page 65
1		the second day of the auction.
2	192	Q. Not on the first day?
3		A. I'm not aware of any request to
4		speak with DCC, on the first day of the auction.
5	193	Q. Let's understand I'm
6		struggling to understand how this process worked.
7		I mean who was running the auction?
8		A. The company.
9	194	Q. So when somebody asks to
10		asks for something that happened, like speak to
11		somebody who's not there, it would have to be to
12		you, wouldn't it?
13		A. Well, the monitor was assisting
14		us in the process, and we'd already established
15		that whenever there were discussions with external
16		stakeholders, for example, with Dow Corning, that
17		we said that the monitor should be present, for
18		those discussions, just to ensure the integrity of
19		the process.
20	195	Q. But surely you would know if
21		there was a request made because a request would be
22		made to you, wouldn't it?
23		A. Yes.
24	196	Q. So from your point of view
25		there was never any request on the first day, when

		Page 66
1		DCC was available?
2		A. That's right. I do not recall
3		a request from any of the bidders to speak with DCC
4		on the first day.
5	197	Q. Were the bidders made aware
6		that DCC was available to speak to them?
7		A. I cannot recall.
8	198	Q. Okay, so you did recall that
9		they asked to speak to DCC on the second day?
10		A. Yes.
11	199	Q. And tell me about that.
12		A. So, we had completed a series
13		of overbids, all cash overbids, in fairly rapid
14		succession. And I recall that the representative
15		of Wacker had asked to pause the bidding process,
16		so that they could go consider what their next
17	•	overbid might be.
18		And following a period of time after
19		they had had their own discussions, was when the
20		request came to have a discussion that request
21		from Wacker to have a discussion with Dow Corning.
22	200	Q. What happened then?
23		A. The company then considered the
24		request. I believe the request was in the context
25		of an adjournment of the auction, so that Wacker

		Page 67
1		could seek or try to obtain the consent of Dow
2	,	Corning, in connection with Wacker's proposed new
3		terms, with respect to the these the cross
4		indemnities.
5	201	Q. Right.
6		A. The company we consulted
7		with a monitor on the appropriateness of that
8		request.
9		We, amongst ourselves, also
10		considered the likelihood of a resolution of the
11		Dow Corning consent, resulting from any discussions
12		between Wacker and Dow Corning.
13		We had known that Wacker and Dow
14		Corning had discussions, prior to the auction. We
15		were unable to reach a mutual agreement on what
16		the form of a Dow Corning consent.
17		And we were not convinced that
18		a decision or resolution of the issue of the Dow
19		Corning consent could be achieved in a timely
20		manner, through those discussions.
21		We also asked Quebec QSI whether
22		they wished to have the same discussions with Dow
23		Corning and they declined.
24		We also considered the impact on the
25		overall process of the auction, and the time

Ì			
	1		Page 68
	1		it would take to deal with the adjournment request,
	2		taking into consideration objections that had been
İ	3		raised.
	4	202	Q. Who raise the objection? You
	5		didn't mention
	6		A. QSI. Objections raised by QSI,
	7		that these discussions were essentially in the
	8		nature of a continuation of due diligence
	9		investigations that should have been conducted
	10		prior to the auction.
İ	11		We considered all of those factors.
	12		Sorry, and, as well, we considered
	13		the factor that we were informed by the monitor who
	14		had spoken with DCC or its counsel, as to the
	15		availability of certain decision-makers at Dow
	16		Corning, to participate in those discussions with
	17		Wacker.
	18		And we were told that the earliest
	19		that certain decision-makers would be available
	20		would not be until approximately 1:30. And this
	21		was, at that point, early in the morning of that
	22		day.
	23		So we considered that there would be
	24		a several hour delay until those discussions could
	25		really at the earliest, yield any results.

		Page 69
1		We communicated that to Wacker,
2		essential, that the request for adjournment was
3		denied.
4		We subsequently heard from the
5		monitor, that counsel for Dow Corning had indicated
6	ı	a willingness or the possibility that some
7		representatives of Dow Corning would be available
8		prior to 1:30 to facilitate discussions, but,
9		however, certain key decision-makers, nonetheless
10		would not be available until 1:30, in any event.
11		We thought again about the request,
12		but for all the reasons and factors that
13		I explained, we decided that our decision to deny
14		the request for adjournment, still stood.
15	203	Q. Just looking at both
16		agreements, they are all subject to conditions,
17		aren't they?
18		A. Yes.
19	204	Q. So, I'm looking just
20		an example, I'm looking at the Wacker one which is
21		on page 82 of the record.
22		And you will see that at 5.1 (e)
23		" Consent and Approval,
24		including DCC Consent"
25		A. Yes.
I		

		Page 70
1	205	Q. And if you look at the same
2		thing in Exhibit C under condition 5.1 (sic) on the
3		page reference, is page 145 of the record.
4		A. Uh-hmm.
5	206	Q. (reading)
6		" Consent and Approval
7		including the DCC consent"
8		A. Uh-hmm.
9	207	Q. Is a condition of the QSI.
10		A. Yes.
11	208	Q. All right. So, at the time you
12		weren't prepared to agree to a few hours'
13		adjournment, or to have a consultation to obtain
14		that consent at that time?
15		A. We denied the adjournment
16		sorry, the request for an adjournment, not just on
17		the basis of a few hours, but on the basis that we
18		did not believe that an adjournment at that time
19		would result in a resolution of the DCC consent
20		issue, which was an important factor for the Dow
21		sorry, the Wacker bid.
22	209	Q. How did you know?
23		A. We took into consideration
24		a number of factors, including the fact that we
25		were advised by the monitor, that in discussions

	Page 71
1	that DCC had with bidders, prior to the auction,
2	that DCC had indicated it would not accept any bid
3	that did not purport to assume all of the
4	liability sorry, indemnification and other
5	liabilities of the framework agreement.
6	And we knew that the Wacker
7	proposal, while it purported to offer up some level
8	of coverage for those indemnifications, was not for
9	all of the indemnity obligations, just 75 per cent
10	and there were other indemnification obligations,
11	also, that would not be covered by the Wacker bid,
12	including, for example, environmental.
13	So, on that basis we thought, with
14	the best information available to us at that time,
15	that Dow Corning would not necessarily agree to
16	accepting anything less than all of the
17	indemnification obligations.
18	The other factor that we considered
19	was that the Wacker proposal, contemplated
20	indemnity by Dow Corning, in favour of Wacker for
21	25 per cent of the BSI pension benefits
22	liabilities, to the extent that those attached to
23	Wacker or QSLP.
24	And we thought that that would be
25	viewed by Dow Corning as a potential significant

		Page 72
1		negative factor in that it could potentially expose
2		Dow Corning to a liability, that otherwise it would
3		not have.
4	210	Q. Well, I'm the point is
5		A. I'm just saying
6	211	Q. Keep going.
7		A. I'm just saying that these
8		are those are two of the factors, and the third
9		factor is we were aware that Dow Corning and Wacker
10		had generally had several had had discussions
11		prior to the auction, that had not yielded any
12		results or any from what we could understand
13		an agreeable arrangement that would procure the DCC
14		consent.
15	212	Q. So, now we're in so now
16		you've finished your answer.
17		A. Yes.
18	213	Q. So, you drew these conclusions
19		without talking to DCC?
20		A. Without talking to DCC, during
21		the auction?
22	214	Q. Yeah, during the auction, yes.
23		A. Yes.
24	215	Q. And you knew that DCC was
25		available all day, the first day

		Page 73
1		A. Yes.
2	216	Q and had arranged to be
3		available to discuss its consent.
4		A. Yes.
5	217	Q. All right. But you drew
6		a conclusion that it was pointless to wait a few
7		hours to have that discussion, and ask DCC?
8		A. In our view, it wasn't just
9		a matter of a few hour delay.
10		It was potentially a lot longer than
11		that.
12		Given that these are complex
13		transactions, complex arrangements, we did not
14		believe that it could be resolved in a timely
15		manner on that day.
16		And we also were mindful of the
17		objections that had been raised by QSI, that this
18		was an improper attempt to further up due diligence
19		type activities that should have been achieved or
20		should have been pursued by Wacker, prior to the
21		commencement of the auction.
22	218	Q. But consent is a condition of
23		your agreement, so this applies to both, and why is
24		due diligence to get a consent, as a condition?
25		A. I say due diligence in the

		Page 74
1		context of assessing the extent to which the other
2		party, DCC in this case, would be willing to grant
3		its consent.
4	219	Q. Well, that's the exercises you
5		were going through, right, is to guess what DCC
6		would agree to, in order to give its consent; you
7		concluded it wouldn't accept this without asking
8		you; right?
9		A. Well, I concluded that it was
10		a low likelihood, that there would be a resolution
11		of the DCC consent issue in a timely manner during
12		the course of the auction.
13	220	Q. So, let's go through the
14		let's go through the differences.
15		I'm not going to be comprehensive,
16		and I'm not asking you to give me a comprehensive
17		evaluation, but I will ask you to do this: Did you
18		have any papers that were prepared, which set out
19		the methodologies for evaluating the bids?
20		Were there any notes created?
21		Were there any analysis
22		A. Other than what
23	221	Q written down?
24		A. Other than what I mentioned
25		previously, nothing else.

	·	Page 75
1	222	Q. So, there is no written
2		analysis, no calculation of the differences between
3		the deals and the economic value?
4		A. We did perform a calculation
5		which was which we had performed, together with
6		the monitor, and our legal advisors, of course.
7		This is a calculation that we
8		actually put it on the whiteboard in the
9		boardroom and I'll explain that calculation in
10		a moment but I want to just make it known that
11		after we had completed those calculations, we
12		allowed the other bidders to see our calculations,
13		and the information that we had on the whiteboard.
14		I didn't take down information that
15		was on the whiteboard, but that was something that
16		was produced during the course of the auction.
17		In terms of the valuation, we looked
18		at in terms of the most significant factors that
19		we looked at, we looked at what would be the value
20		to the estate of BSI, of Wacker's proposal to agree
21		to potentially assume roughly \$18 million worth
22		of unsecured liabilities.
23		The 18 million number was what we
24		had calculated as essentially being 75 per cent of
25		the three unsecured obligations of BSI, that Wacker

. . .

		Page 76
1		was proposing to cover.
2		Five million for post-trans benefits
3		and then 20 million on the BSI pension plan and the
4		benefits plans. So, and these are these are
5		rough numbers, based on information available to us
6		at that time.
7		We determined that that was
8		a potential assumption of liability of 18 million.
9		We then tried to determine what
10		would be the value of that to the estate.
11		And in consultation with a monitor,
12		we developed a formula that would that
13		essentially yielded a result of only about \$250,000
14		of cash equivalent value, of that to the estate of
15		BSI.
16	223	Q. I'm astounded at that. I would
17		be interested in hearing the explanation.
18		A. And we, too, were surprised
19		that an assumption of a potential assumption of
20		\$18 million of liability could only have a cash
21		value of approximately 250.
22	224	Q. You know, I don't believe it.
23		I'm so astounded, I don't believe it.
24		MS. LANG: I'm sure you're not
25		calling Mr. Kalins a liar, Mr. McElcheran.

		Page 77
1		BY MR. McELCHERAN:
2	225	Q. No, no, I don't believe I'm
3		saying I don't believe that's the right
4		calculation. Why don't you show it to me.
5		A. And the key inputs for that
6		calculation were we started with what what was
7		the expected cash recovery, of cash available to
8		unsecured creditors of BSI, at the completion of
9		the sale of the assets, and after the senior lender
10		and all super priority charges had been satisfied.
11	226	Q. Ahh, now, I get it.
12		A. But based on the information at
13		that time as to at that point in the bidding, we
14		came up with we estimated that that cash value,
15		plus, based on forecasted cash flows, what cash
16		would be remaining in BSI at the end of the
17		process, it was roughly 35 million.
18		We deducted from that the senior
19		claims that would be paid out first, in advance of
20		unsecured claims. Roughly 33 million.
21		So, there was only about 2 million
22		of cash that could be distributable to all
23		unsecured creditors of BSI.
24		We then looked at the pool of
25		potential unsecured creditors of BSI and, again

		Page 78
1		using the best information available, and not
2		having gone through a claims process, the
3		information that we had at that time was that those
4		liabilities were roughly 168 million.
5		And so the calculation we performed
6		was, we deducted from 168 million, the \$18 million
7		of potential liability that could be taken away by
8		the Wacker bid, which is 150 million.
9		We took 2 million of cash, and
10		divided that by 150 million that was that gave
11		us a percentage recovery for unsecured creditors.
12		We were surprised, but nonetheless,
13		going throughout math, realised that the percentage
14		recovery to unsecured creditors was very small,
15		essentially 1.3 per cent or a little over 1 cent on
16		the dollar.
17		We took that ratio and applied it to
18		the 18 million, and came up with \$240,000.
19	227	Q. Now I understand how you got to
20		that number.
21		So, to capsulize it, you were
22		looking at the dilution effect
23		A. Yes.
24	228	Q of the claim that would be
25		asserted against a cash recoveries for distribution

		Page 79
1		to unsecured creditors?
2		A. And that is how we we looked
3		at it in consultation with the monitor, as to what
4		the appropriate methodology would be.
5	229	Q. And if you are doing that
6		calculation, that sounds like you probably did it
7		correctly, if that was the calculation that
8		mattered.
9		So, did you give any value to the
10		fact that Dow Corning would receive a substantially
11		higher return?
12		In other words, from their
13		perspective, if Wacker did assume \$18 million of
14		obligations, it would be a substantial benefit to
15		Dow Corning.
16		It would be \$18 million of potential
17		recovery for Dow Corning.
18		A. I think we from Dow
19		Corning's perspective, the way we factored that
20		into this analysis was, the likelihood that this
21		Wacker proposal would achieve Dow Corning consent
22		and, again, as I mentioned previously, we were not
23		convinced this proposal was necessarily favourable
24		to Dow Corning because of the discussions prior to
25		the auction, that Dow Corning would not accept

	Page 80
1	anything less than all of the indemnification
2	liabilities being assumed, the fact that there was
3	a 25 per cent indemnification from Dow, claiming in
4	favour of Wacker.
5	For all those reasons, we did not
6	think that necessarily this proposal would get
7	a Dow Corning consent.
8	However, we did acknowledge that, on
9	balance, it would be more favourable or Dow
10	Corning would view that proposal as being more
11	favourable than the QSI bid.
12	And so we considered what would be
13	the value of not having to go through what could be
14	litigious proceedings, with a QSI bid on the basis
15	that Dow Corning would continue to would pursue
16	its rights and challenge the QSI bid.
17	We didn't have any specific math on
18	that. I mean, it's in our view it's
19	impossible to come out with a very detailed
20	calculation of that. But we did, in the end, take
21	the \$240,000 number that I had explained
22	previously, and we rounded it up to half a million
23	dollars, to give it additional benefit to the
24	Wacker bid.
25	And so in the end, looking at those

	Page 81
1	factors in the Wacker bid, we essentially ascribed
2	roughly half a million dollars in value.
3	At the same time, however, we did
4	also look at other differences between the
5	agreements, the two key differences being what I'm
6	going to refer to as the severability provision,
7	and the other is what I'm going to refer to as
8	the antitrust clearance.
9	With respect to the severability
10	provision, this is the difference here being
11	that under the Wacker proposal sorry, under both
12	QSI and Wacker, they purport to exclude
13	employment-related liabilities.
14	Under the under both agreements
15	there is a severability clause, however, the Wacker
16	agreement did not allow for severability of
17	exclusion of these employment-related liabilities,
18	which we considered to be a closing risk on the
19	Wacker deal, on the basis that if there was
20	a pending challenge to the enforceability of that
21	exclusion of liabilities, that Wacker might be able
22	to refuse to close.
23	And what made this of a particular
24	concern to us, was that the union had previously
25	indicated in court proceedings in connection with

		Page 82
	1	approval of the stalking horse bid, that it
	2	objected to the exclusion of liabilities clause,
	3	with respect to employment-related liabilities.
	4	And so we were, essentially, on
	5	notice that that would be a difficult clause or
	6	that the union would potentially take some action.
	7	And, in fact, the union, from what
	8	we understand now, are continuing are asserting
	9	a reservation of rights or we understand that they
	10	intend to pursue reservation of their rights, in
	11	respect of a proposed approval of the agreements.
	12	And that, in fact, this risk is now
	13	bearing out in our dealings with Ferro Atlantica,
	14	which have the exact same clause, in terms of the
	15	severability, as the Wacker agreement. And in face
	16	of the union indicating that it's going to reserve
	17	its rights, regarding this exclusion of
	18	liabilities, we understand that Ferro Atlantica
	19	may, in fact, or is taking the position that it may
2	20	have a right to not close its transaction with us,
2	21	on the basis of that.
ź	22	So, all that just goes to say is
2	23	that we at the time of the auction we
2	24	MS. LANG: Sorry, you had
2	25	mentioned antitrust clearance

	Page 83
1	THE WITNESS: I will get there.
2	MS. LANG: Okay.
3	THE WITNESS: that we did,
4	seek we were significantly concerned about
5	that difference between the two bids, and it's
6	now bearing out that, in fact, our concerns are
7	potentially holding true.
8	With respect to the antitrust, we
9	looked at the fact that there was no specific
10	requirement in the QSI bid, that any antitrust
11	consent be obtained in advance of the closing.
12	We had understood that no such
13	antitrust competition consents were necessary.
14	And we looked at the requirement in
15	the Wacker bid, that there were antitrust consents
16	that we retained as a condition to closing.
17	We were concerned about the breadth
18	and scope of the antitrust consent requirement in
19	the Wacker bid; it covered a number of
20	jurisdictions or it was fairly broad in its scope.
21	Although we did receive some
22	assurances from Wacker that they believed those
23	consents would be readily forthcoming and should
24	not be an issue, when we asked them to whether
25	they would be willing to limit the consent

		Page 84
1		sorry, the condition, they were not willing to do
2		so.
3		We asked Wacker whether they would
4		be willing to have a deadline date, by which that
5		condition would have to be satisfied or waived, and
6		they were not willing to do so.
7		And so we were concerned about the
8		timing and whether or not those conditions could,
9		in fact, be satisfied. Those similar conditions
10		did not exist in the QSI.
11		BY MR. McELCHERAN:
12	230	Q. What value do you put on that,
13		the combination of all that?
14		A. And then yes, to finish it
15		all off, we ascribed a positive value of roughly
16		half a million.
17	231	Q. Yes.
18		A. And when we considered the
19		negative aspects of the Wacker bid, with respect to
20		severability and antitrust, we knocked that half
21		million back down to zero.
22		So, in the end, those differences in
23		the Wacker agreement versus the QSI agreement were
24		flat. All a wash.
25	232	Q. Okay, so

		Page 85
1		MS. LANG: Sorry, it's 11:35.
2		Maybe this might be a good time for a quick
3		break. Five or ten minute break.
4		Recess taken at 11:35 p.m.
5		Upon resuming at 11:43 a.m.
6		BY MR. McELCHERAN:
7	233	Q. Let's break this down. Can you
8		break me down the value that you put on each of
9		those two negatives?
10		A. We did not have a breakdown as
11		between those two.
12		We simply we looked at our 500
13		amount, and we then determined that on the totality
14		of those differences, bring it back down to zero.
15	234	Q. On the one side of it, on the
16		positive side, you had a mathematical calculation
17		which was related to the dilution effect of the
18		claim
19		A. Yes.
20	235	Q ignoring the fact the DCC
21		would be much worse off.
22	•	Then, on the other side of it, on
23		the other part of it, you kind of guesstimated the
24		other 250 that related to the conditionality of
25		what arg (?) DCC is likely to accept or not accept.

		Page 86
1		A. I would say that, yes, we had
2		a mathematical calculation on the positive side for
3		the \$240,000 amount, which we then rounded up to
4		500,000 in contemplation of the positive fact that
5		it was, generally, seen as being potentially more
6		favourable to Dow Corning and, therefore, more
7		likely to obtain the DCC consent, although not
8		necessarily likely to obtain DCC consent, but more
9		likely than the QSI transaction.
10		That achieved us a rounded number of
11		half a million, and we then, you know, not using
12		any particular calculations or scientific
13		methodology, but nonetheless, in consultation with
14		legal counsel on the legal risks and with the
15		monitor, we knocked it back down to zero.
16	236	Q. Let me just understand the
17		differences between the Wacker and the QSL bid on
18		the issue of antitrust.
19		Let's look at the definitions in
20		both agreements of consents and approvals.
21		That's the difference you're talking
22		about; right?
23		A. Yes.
24	237	Q. The easiest way to flip
25		back-and-forth between the two of them is to look

		Page 87
1		at page 121 is the QSL one and page 58 is the
2		Wacker one.
3		It's (gg) on page 5 of the Wacker
4		one.
5		A. And it's pages
6	238	Q. I'm sorry, it's (dd) at
7		page 121.
8		MS. LANG: Under the
9		"Definitions."
10		BY MR. McELCHERAN:
11	239	Q. In the "Definitions," both
12		cases.
13		A. Yes.
14	240	Q. We can go back to the
15		conditions. The conditions are, in one case
16		they're both in Section 5.
17		A. And they
18		(Simultaneous speakers - unclear)
19	241	Q. I'm sorry. We're talking
20		together, I'm sorry.
21		I'll ask the question and it will
22		make it easier.
23		In 5.1 of each agreement, there's
24		a condition that the consents and approvals, each
25		consent and approval, including DCC consent, will

		Page 88
1		be approved.
2		There is also in the Wacker one,
3		it goes on to say "and the antitrust clearances."
. 4		A. Yes.
5	242	Q. Yes. So, looking at the QSL
6		one, in terms of the conditions
7		A. You mean QSI?
8	243	Q. Sorry, QSI, I'm sorry. Too
9		similar.
10		A. I know.
11	244	Q. So, you're looking at page 121.
12		You will see that:
13		"'Consents and Approvals' means
14		consent, approvals,
15		notifications or waivers from,
16		and filings with, third parties
17 ·		(including any Governmental
18		Authority) "
19		A. Uh-hmm. Yes.
20	245	Q. (Reading)
21		" as may be required to
22		complete the Transaction."
23		[As read.]
24		A. Yes. And I'm sure you are go
25		on to say:

		Page 89
1		" in form and substance
2		satisfactory to the Purchaser
3		as set forth in Schedule
4		'K'." [As read.]
5	246	Q. So in Schedule K there is
6		only one in Schedule K you say that are the ones
7		that are relevant. Your point is that in
8		Schedule K, which is page 176 of the record
9		MS. LANG: Yes.
10		BY MR. McELCHERAN:
11	247	Q. You are saying that there is no
12		antitrust risk there; right? No antitrust or
13		competition or anything else related to
14		A. That's correct.
15	248	Q. Your point is that that your
16		bidder here, in this case the QSI, was prepared to
17		take the risk of not closing if they didn't get
18		antitrust approvals?
19		A. I can't speak for what risks
20		they're willing to take, but I can say that they
21		would not have entitlement to not close on the
22		basis that an antitrust approval or a consent had
23		not been obtained.
24	249	Q. Did you have a discussion about
25		antitrust obligations of either of the parties?
i		

		Page 90
1		A. Yes, I did speak with Wacker.
2	250	Q. Did you speak with Globe and
3		with QSI about what their antitrust obligations
4		would be?
5		A. We did speak with QSI at the
6		time of negotiating the stalking horse bid because
7		the stalking horse bid did not have a requirement
8		for antitrust consents or approvals, and they
9		advised us that they they took the position that
10		they did not need that as a consent sorry, as
11		a condition to closing.
12	251	Q. You're saying that they say
13		they didn't need to make any filings?
14		A. I can't recall.
15	252	Q. Or need any approvals. Do you
16		remember if they said that they didn't have to get
17		any approvals?
18		A. I can't recall what they told
19		us.
20	253	Q. You did no analysis of whether
21		they did or they did not have an obligations under
22		antitrust?
23		A. I can't recall what analysis we
24		did at that time.
25	254	Q. Now, of course one of the parts

		Page 91
1		of the report is that QSI is affiliated with Globe.
2		A. Yes.
3	255	Q. And that Globe is a player in
4		the North American market for this product.
5		MS. LANG: I'm sorry, when you say
6		"the report," again, you are referring to the
7		monitor's report?
8		MR. McELCHERAN: Yes. Whenever
9		I say "report," there's only one; it's the
10		monitor's report.
11		MS. LANG: And, in particular, you
12		mean the 7th report?
13		MR. McELCHERAN: The 7th report,
14		when it's relevant.
15		And, otherwise, I will say which
16		one.
17		BY MR. McELCHERAN
18	256	Q. In the report, which is the
19		report we were talking about just a moment ago, it
20		talks about the importance and, actually, also the
21		affidavit that was filed as part of this record as
22		an affidavit of Mr. Lebowitz.
23		I'm not going to ask you this.
24		I think you recall that there was
25		a three-page affidavit of his in the material.

		Page 92
1		Have you read that before?
2		A. I recall, that, yes.
3	257	Q. In that, he talks about Globe,
4		which is an affiliate of QSI.
5		A. Actually, which tab is that?
6	258	Q. It's at Tab 3.
7		MS. LANG: Volume 2.
8		THE WITNESS: I have it now, yes.
9		BY MR. McELCHERAN:
10	259	Q. You will see paragraph 5, which
11		is on page 519 of the record.
12		A. Yes.
13	260	Q. He says:
14		"QSI is a corporation
15		incorporating laws of The
16		Cayman Islands."
17		A. Yes.
18	261	Q. (Reading)
19		"As noted, QSI is
20		a wholly-owned subsidiary of
21		Globe."
22		In the context of Globe, what do you
23		know about Globe's business?
24		A. I understand that Globe is
25		a producer of silicon metals and other alloys, that

		Page 93
1		they have operations in North America and globally.
2		I understand that they do have at
3		least one joint venture with Dow Corning with
4		respect to silicon metal production in North
5		America.
6		I know that they are a public
7		company, traded, I believe, on the New York Stock
8		Exchange and so, at times, I've referred to
9		materials that they've publicly disclosed through
10		the appropriate web sites.
11	262	Q. If they were to acquire this
12		business well, let me ask you this question.
13		Did they ask for any information
14		from BSI which they were going to use for a filing
15		under the US antitrust laws?
16		A. I can't recall.
17		If they would have asked for it, it
18		would have been at the time of us negotiating the
19		stalking horse bid and I just a lot of
20		information requests came and I can't recall.
21	263	Q. Are you aware if they did make
22		such a filing under the
23		A. I'm not aware of any filing
24		that Globe has made or intends to make.
25	264	Q. In the event that there was

		Page 94
1		an anti-trust requirement on Globe, and they were
2		unable to obtain the necessary approval, what would
3		be the legal effect of that?
4		R/F MS. LANG: I'm not sure that that's on
5		an appropriate question for Mr. Kalins.
6		MR. McELCHERAN: He's a lawyer.
7		MS. LANG: He is not presented
8		here today as a lawyer, and is not giving his
9		legal opinion on competition matters. And even
10	,	if he is a lawyer, he's not a competition lawyer.
11		MR. McELCHERAN: He made a risk
12		assessment about the closing.
13	1	MS. LANG: Well, you can ask
14		him the relevant question that I think I hear
15		is: "What risk assessment did you make, if any,
16		in respect to whether filings were required and
17		weren't made?"
18		BY MR. McELCHERAN:
19	265	Q. There's the question. What's
20		the answer?
21		A. And how this factored into our
22		analysis was the possibility of governmental action
23		by way of threatened order that could affect the
24		validity of this transaction.
25		That, specifically, is

Page 95 a representation contained in the agreement, and as 1 2 a condition to closing, representations need to be true at closing. 3 And so if there was some kind of 5 governmental action, positive action that affected this transaction, we saw that as a potential risk 6 for closing, although I will add that it is characterized -- that risk is a different risk than 8 9 the Wacker risk, given that Wacker, the Wacker closing condition specifically required a number of 10 consents to be obtained in a number of 11 jurisdictions, whereas the closing risk associated 12 with the QSI transaction was more in the nature of 13 if there was some action by a governmental 14 authority against this transaction. 15 What assessments did you make 16 266 Q. of the risk of Globe being interfered with -- or 17 sorry, of Wacker not satisfying the condition, if 18 it was a condition -- you were putting a value on 19 it, and I'm wondering about how you went about 20 going to -- what information did you get in order 21 to make that assessment? 22 We didn't put a specific value 23 Α. on it, but we did consider, as I've indicated 24 previously, the potential timing to get those 25

		Page 96
1		consents.
2		We didn't ourselves perform
3		an analysis of whether or not in every jurisdiction
4		they would be able to obtain the necessary
5		consents. We didn't have the necessary information
6		to make that assessment.
7	267	Q. Let me just ask you but you
8		did make the assessment; you put a dollar value on
9		it?
10		A. No, we didn't put a dollar
11		value on it.
12	268	Q. Well, you put a dollar value
13		between zero and 500; right?
14		You are not allocating between
15		the it's more like two things added together
16		were minus 500?
17		A. I wouldn't say those those
18		are the principal two factors to cause the 500 to
19		go back down to zero.
20	269	Q. Okay.
21		A. There are many, many others,
22		but, yes, those are the principal two ones, and so
23		yes, there we did weigh that into consideration.
24	270	Q. Right. In order to make
25		an assessment, I'm just asking what information you

		Page 97
1		had available to you about the probability that
2		that would be a problem.
3		A. We spoke with our counsel and
4		received legal advice on potential
5		MS. LANG: I want to be careful
6		here that we're not speaking about the content of
7		the advice because there is no waiver of
8		solicitor/client privilege in this context.
9		BY MR. McELCHERAN:
10	271	Q. I'm asking for the factors that
11		are considered in the valuation.
12		Forgetting about that for the
13		moment, let's just talk about what jurisdictions
14		were those filings going to be. Did you find that
15		out?
16		A. Sorry, with respect to the
17		Wacker bid?
18	272	Q. I understood at the very least
19		it would have been Germany and elsewhere in Europe.
20		I recall other jurisdictions in
21		South America, but I do understand that Wacker
22		operates globally, and I believe in five different
23		continents, so my recollection was that it could be
24		fairly extensive anti-trust consent requirements.
25		MS. LANG: I note, counsel, that

		Page 98
1		antitrust clearance is a defined term that might
2		assist you in the scope of the requirements.
3		MR. McELCHERAN: The number of
4		countries.
5		MS. LANG: Right.
6		BY MR. McELCHERAN:
7	273	Q. Did you make any inquiries into
8		Wacker's business in North America, in the silicon
9		business?
10		A. We didn't make inquiries. We
11		just already knew, through our existing
12		relationship with Wacker, that they had business in
13		North America, yes.
14	274	Q. What kind of as
15		a manufacturer?
16		A. I understood that they were
17		building a polysilicon plant in Tennessee.
18	275	Q. They're building one?
19		A. That's my recollection.
20	276	Q. You are aware that Globe is
21		active in North America?
22		A. I'm aware of that, yes.
23	277	Q. Let's look at the other point,
24		about the severability one. When did that
25		severability provision enter into the agreement?

1		Page 99 This is 18.14 of page 98, which is
2		in the Wacker bid.
3		What stage of the auction did that
4		come into play?
5		A. Sorry, page again?
6		MS. LANG: Page 98. It's
7		section 8.14.
8		THE WITNESS: Yeah, the focus on
9		this severability clause, and specifically the
10		fact that some of the other earlier clauses in
11		the agreement were excluded from the severability
12		became relevant in, I believe it was around 36.
13		BY MR. McELCHERAN:
14	278	Q. This came in at 36; it was
15		never there before?
16		A. No, no, this I believe this
17		clause had been here previously.
18	279	Q. Yes.
19		A. But it became relevant to our
20		analysis, more relevant to our analysis, and we
21		focused in on the issue when QSI indicated that if
22		we were not going to ascribe any value to the QSI
23		bid, on the basis of the difference between the
24		two, that QSI would change its severability clause
25		in its next overbid to be consistent with the

·		Page 100
1		Wacker clause, and once that was put to us, we
2		focused on assessing what kind of value would we
3		ascribe to that change in the QSI bid if they
4		proceeded with it.
5	280	Q. So, you accepted the
6		severability clause as having no impact on value
7		until it was raised by QSI?
8		A. We focused on this clause when
9		QSI indicated it was going to change it.
10	281	Q. Well, you accepted bids,
11		overbids by Wacker with that in it, right, in
12		earlier bids?
13		A. Yes.
14	282	Q. Earlier stage?
15		A. Yeah, so earlier stages, there
16		was this difference. That's right.
17	283	Q. And you didn't discount that
18		Wacker bid in those earlier rounds?
19		A. No, no.
20	284	Q. Were there any negatives about
21		the QSI bid?
22		A. Well, as I've indicated
23		previously, when comparing the two, we believed
24		that the QSI bid is, I would say, less favourable
25		to Dow Corning and, therefore, being less
		· ·

		Page 101
1		favourable to Dow Corning would make it more
2		challenging to receive the DCC consent, and
3		therefore create potentially more closing risk.
. 4	28,5	Q. But don't you have to a duty to
5		try and get a good deal for Dow Corning?
6		A. I believe we've looked at Dow
7		Corning in the context of its position as
8		a stakeholder in the estate of BSI.
9	286	Q. Isn't it different from
10		everybody else?
11		A. Our focus was on what was for
12		the most benefit of the estate of BSI, and looking
13		at the claims that companies may have against the
14		estate of BSI, and so we were focusing on that.
15	287	Q. But relative to DCC, or to Dow
16		Corning, you're assigning a contract without their
17		consent. That's what their motion is; right?
18		A. Yes.
19		(Simultaneous speakers - unclear)
20		MS. LANG: happy to have DCC's
21		consent.
22		BY MR. McELCHERAN:
23	288	Q. Why would you expect to have
24		DCC's consent?
25		MS. LANG: Is that a question or

		Page 102
1		is it hypothetical?
2		THE WITNESS: Why would we expect
3		to get it?
4		BY MR. McELCHERAN:
5	289	Q. Yes.
6		A. We left open the possibility
7		that successful bidder could have negotiations
8		directly with DCC to procure that consent.
9		In fact, I understood that those
10		discussions had occurred to try to see if there
11		could be a potential transaction or arrangement as
12		between QSI and DCC to procure that consent.
13		And, in fact, in the stalking horse
14		bid, when we set out the time frames for achieving
15		court approval, we factored in a significant amount
16		of time at the request of QSI so that QSI could
17		have an opportunity to talk with DCC to reach
18		a mutually consensual arrangement regarding the
19		consent.
20	290	Q. But your motion is to impose
21		QSI as a partner on all of those agreements by
22		assignment; correct?
23		A. Yes.
24	291	Q. Why is it that you are
25		expecting DCC to be accept QSI's covenant when you

<pre>wouldn't?  QSI does not guarantee receipt of the benefit of a guarantee from Globe for the</pre>	
3 the benefit of a guarantee from Globe for the	
4 obligations being assumed; is that right?	
5 The guarantee only applies to	
6 purchase price.	
7 A. We acknowledged that, yes, t	he
8 Globe guarantee is in respect of is a guarant	ee
9 of the obligations of QSI towards BSI in respect	of
10 payment of purchase price and other closing rela	ted
11 matters.	
12 292 Q. But there is an agreement fo	r
13 QSI to assume obligations under the agreements to	nat
14 are being assigned; correct?	
15 A. Yes.	
16 293 Q. You are expecting that the	
17 court will order that DCC accept the covenant QS	Ι
18 to perform without a guarantee from Globe?	
19 A. That's the order that we're	
20 seeking, yes.	
21 294 Q. Why would you expect that wor	ıld
22 happen, when you would not accept that?	
23 A. Sorry, are you asking me what	-
24 the court will or will not do or	
25 295 Q. No, I'm asking why you expect	ed

		Page 104
1		that.
2		A. Why we would expect DCC to
3		grants its consent?
4	296	Q. To consent to QSI?
5		A. It's hard for me to say what
6		would motivate DCC to grant a consent or not.
7	297	Q. Yes.
8		A. I could speculate on whether
9		there could be, to the extent to which DCC perhaps
.10		may get some benefit from knowing that at least
11		there was some purchaser of the 51 per cent of QSI.
12	298	Q. Well, there's another purchaser
13		right at the table.
14		A. Yes, but at the point in time
15		when we were making the decision between those two
16	•	bids, we had been advised that Dow Corning was not
17		willing to consent to either of the to the
18		Wacker open bid or willing to consent to any
19		transaction that would contemplate an assumption
20		less than all liabilities in the framework
21		agreement.
22	299	Q. But they were standing by.
23		Why were they standing by if there
24		was no point talking to them?
25		A. I'm not sure I understand where

Page 105 you're coming from. 2 300 Q. You are assuming that there was 3 no flexibility on DCC's part, and that was clear to you, and underlined all your thinking about this, 4 5 is there is no point talking to DCC because they won't agree to any change; that's what you're 6 7 telling me? No, that's not --8 Α. MS. LANG: Mr. McElcheran, Mr. Kalins has given two or three very long 10 11 answers on what underlay the thinking. So, to provide that short, glib summary I don't think is 12 fair to Mr. Kalins. 13 BY MR. McELCHERAN: 14 You can comment on it. 15 301 think it's not accurate, then tell me why it's 16 17 different. I do think I've given a fulsome Α. 18 answer to the reasons why we denied that request. 19 302 Q. No, the question I'm asking you 20 21 is on what basis you concluded that DCC would never 22 agree to an amendment. 23 MS. LANG: That's my difficulty, Mr. McElcheran. He hasn't ever said that once 24 here today, that anyone had concluded that they 25

May 17, 2012

		Page 106
1		would never give their consent.
2		There were a number of factors. He
3		spoke at length about them earlier, what went into
4		the assessment of the risk of the taking the time
5		to have the discussions, et cetera.
6		I don't know if you want him to go
7		back over that, but it's an unfair
8		MR. McELCHERAN: No.
9		MS. LANG: It's an unfair
10		proposition to put to him that all of that
11		culminates in his saying they concluded DCC would
12		never consent.
13		In fact, there continues to be hope
14		that DCC would consent.
15		THE WITNESS: Yes.
16		BY MR. McELCHERAN:
17	303	Q. I just asked the question: Why
18		would they consent to QSI when you would not accept
19		QSI's covenant?
20		A. I can't speculate as to what
21		DCC would
22	304	Q. Why did you not accept it?
23		A. Sorry, I don't
24	305	Q. Why did you not accept QSI's
25		covenant without a guarantee?

Page 107 Because I think they are two 1 Α. 2 very different transactions. One is the completion of this 3 purchase and sale and ensuring that we achieve 4 a closing, and the other is an ongoing relationship 5 6 going forward. 306 Which has financial 7 Ο. 8 obligations; correct? 9 Α. Yes. But that's not to say that QSI, at that point, assuming it closes the 10 transaction, would not be a worthy counterparty. 11 We did consider that, and that upon 12 completion of the closing QSI would have 13 14 substantial presence in the jurisdiction that would -- and other relationships within the Globe 15 entity, within the Globe group of companies that 16 17 would allow it to continue to operate and to fill the obligations under those contracts. We did 18 19 consider that. 307 Then I'll go back to be my 20 21 question which you took under advisement. I want to see the answer to this: What proof of 22 financial ability that you had of QSI to provide 23 24 adequate assurance of future performance of all obligations to be assumed in the contemplated 25

	Page 108
1	transaction.
2	U/A MS. LANG: I'll take it under
3	advisement. Continue to be taken under advisement,
4	Mr. McElcheran.
5	MR. McELCHERAN: It is clearly
6	obvious. It is obvious that it's relevant.
7	It is not privileged. There's no
8	reason why it's not producible.
9	MS. LANG: Luckily,
10	Mr. McElcheran, a judge makes that decision, not
11	you or me.
12	I note, however, for the record, in
13	the agreement, that qualified status of QSI
14	occurred before the stalking horse agreement was
15	entered into, not as part of this bidding process.
16	It remains under advisement.
17	I haven't yet refused it.
18	You can take that as it is, and you
19	have your remedy should this turn into a refusal.
20	MR. McELCHERAN: So, 11.3, which
21	is the basis of your CCAA, which is the basis of
22	your application, requires the financial
23	qualification is a requirement of the section of
24	the relief that you're asking for.
25	It's clearly relevant to the test

		Page 109
1		under 11.3. So, if you don't produce it, I think
2		we're going to have to bring a motion and end up
3		with a further delay.
4		I don't know why you want that.
5		MS. LANG: You and I are both
6		aware of the remedies available.
7		MR. McELCHERAN: Yep. It's not
8		from our perspective, you are running to the
9		timetable. We're expecting due process.
10		MS. LANG: I'm not sure why
11		continued discussion on this is helpful.
12		MR. McELCHERAN: Break for
13		a second, okay?
14		Just break for a second.
15		Recess taken at 12:14 p.m.
16		Upon resuming at 12:15 p.m.
17		BY MR. McELCHERAN:
18	308	Q. I wanted to get a couple more
19		things about what your awareness might have been
20		about DCC's, at that point, availability.
21		You recall that Dow Corning was
22		a bidder in Phase I?
23		A. Yes.
24	309	Q. At what point did they tell you
25		that they were going to drop out?

		Page 110
1		A. I can't recall the exact date,
2		but it was obviously prior to the bidding deadline
3		for Phase II bids.
4		It was well, I can't remember the
5		exact date.
6		It was shortly before.
7	310	Q. Were you involved in any
8		conversations about how they proposed to
9		participate in the auction before they dropped out?
10		A. No.
11	311	Q. Let me just ask you some
12		questions here about whether you have an idea about
13		this.
14		Did they ask to come to the auction?
15		Did they ask you or someone at
16		A. I do recall a request being put
17		in for their participation in the auction,
18		I believe.
19	312	Q. Without bidding or with
20		bidding?
21		A. Yes, I believe it would have
22		been to participate, not as a bidder, but I
23		I can't recall exactly how or when that request or
24		suggestion came through.
25	313	Q. Would that suggestion have been

		Page 111
1		to you; were you party to it?
2		A. No, not to me directly, no.
3	314	Q. To whom would it have been
4		made?
5		A. I can't recall if it was to the
6		monitor or to our counsel.
7	315	Q. Do you recall anything more
8		about it other than there was a request?
9		Do you remember if it was a monitor,
10		for example, what they said to you about it?
11		A. I can't recall.
12	316	Q. But you are aware that they
13		offered to be a participant in the auction and be
14		available at the auction?
15		A. I believe so, yes.
16	317	Q. Was this something you would
17		have been supportive of?
18		R/F MS. LANG: Sorry, don't that answer that
19		that. I'm not sure why that's relevant.
20		BY MR. McELCHERAN:
21	318	Q. Did you refuse it?
22		A. Did I refuse the request?
23	319	Q. The offer. Yes.
24		A. Well, I guess we ultimately did
25		because they did not participate, although

ļ			
			Page 112
	1		I can't I can't recall yes.
	2	320	Q. You can't recall?
	3		A. I can't recall.
	4	321	Q. What we have is a request that
	5		you are aware of and a conclusion that they didn't
	6		participate; therefore it must have been refused.
	7		Do you agree with me that BSI was in
	8		charge of the
	9		A. The company was in charge, yes.
	10	322	Q. So, the decision must have been
]	11		made by the company?
	12		A. Yes.
]	13	323	Q. Who would have been
	L 4		A. In consultation with a monitor,
	L5		et cetera, yes.
1	L6	324	Q. Who would have been if it
1	L7		wasn't you, then who made that decision?
1	. 8		A. Doug Fastuca.
1	.9	325	Q. Could you undertake to ask him
2	20		about that decision?
2	21		MS. LANG: I'm not sure why it's
2	22		relevant, counsel.
2	:3		MR. McELCHERAN: I want to know
2	4		the conclusions that the witness has made that
2	5		an evaluation of the probability of getting DCC

	Page 113
1	consent by a further discussion or involvement
2	during the auction is directly in issue.
3	MS. LANG: I'm not sure what is
4	relevant about DCC's request to be physically
5	present and a denial to be physically present but
6	have them available, if necessary. I'm not sure
7	what turns on that decision.
8	I appreciate you believe it's
9	relevant as to the assessment of whether DCC would
10	give consent, but whether they are available or
11	present, I'm not seeing the relevance.
12	MR. McELCHERAN: Well, I asked him
13	questions about on what basis he drew this
14	conclusion that it wouldn't be relevant or
15	helpful to have a discussion with DCC.
16	MS. LANG: Well, again, we've been
17	over that ground.
18	MR. McELCHERAN: No, we haven't
19	been over it with this this is a specific,
20	different line of inquiry.
21	MS. LANG: The actual record
22	reflects that no one wanted to speak to DCC, in
23	any case, until some time on the second day, and
24	then DCC wasn't available.
25	I'm not sure what's relevant about

	1	Page 114
	2	the fact that DCC at some point said that they
		would
	3	MR. McELCHERAN: Well, that's
	4	actually not true, what you have just said. It
	5	wasn't available at that moment, yes, that was
	6	true.
	7	MS. LANG: I come back to I'm not
	8	sure what is relevant about the decision for DCC
	9	not to be physically present.
	10	MR. McELCHERAN: What I'm asking
	11	is whether it was offered, and it was refused,
	12	and I want to know why.
	13	U/A MS. LANG: I'll take it under
	14	advisement. You wanted to know whether DCC asked, and
	15	if they were refused, and if they were refused, why it
١	16	was refused.
	17	MR. McELCHERAN: Right.
	18	MS. LANG: I'll take it under
	19	advisement.
	20	MR. McELCHERAN: Okay. Any more?
	21	Those are all my questions.
	22	MS. LANG: I have no
	23	re-examination.
	24	
	25	
1		

```
Page 115
            --- Whereupon examination adjourned at 12:20 p.m.
 1
 2
 3
 4
 5
 6
 7
 8
 9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
```

	Page 116
1	REPORTER'S CERTIFICATE
2	I, LISA M. BARRETT, RPR, CRR
3	CSR, Certified Shorthand Reporter certify;
4	That the foregoing proceedings were
5	taken before me at the time and place therein set
6	forth, at which time the witness was put under oath
7	by me;
8	That the testimony of the witness
9	and all objections made at the time of the
10	examination were recorded stenographically by me
11	and were thereafter transcribed;
12	That the foregoing is a true and
13	correct transcript of my shorthand notes so taken.
14	
15	Dated this 18th day of May, 2012
16	- Stine Josett
17	NEESON & ASSOCZATES
18	COURT REPORTING AND CAPTIONING
19	INC.
20	PER: LISA BARRETT, RPR, CRR, CSR,
21	CERTIFIED REAL-TIME REPORTER
22	
23	
24	
25	

## TAB 2

Timminco Limited and Becancour Silicon Inc. Cross Examination for Discovery of Peter A.M. Kalins on May 17, 2012

## UNDERTAKINGS

and a second		
24.2		
- 13 (AP) H		
20. See		
	*	
G.	de C	
3	H	
Ġ.	ခွ	
A	ഗ്	
9.77	0 0.	
	<b>H</b> E	
	nt is	
	g gi ii.	
	is go er	
	4g ± ₽	
uestion / Under Advisemen	par k	
	s ] err ori	
- <b>0</b>	Ř H. oʻ	
. Š	ne de ne	
ヷ	ar ar	
Ψ.	E S F	
<u>e</u>	iii d	
nC		
ב	'i' ot in	
7	t t	
5	g g n	
<b></b>	de rer	
Te T	er er i	
Ŏ	To identify in Timminco's public filing the reference to the post-retirement benefits cap referred to in the Framework Agreement.	
773 SA		
<b>H</b>		
ığ 🔏	က	
ິຍີຂໍ	135	
<b>7</b>		
S		
6)		
<u> 5</u> 0 -3	_	
ZZ	46	
1000		
6		
ă	<del>Li</del>	
CONTRACTOR OF THE PARTY OF THE		

Timminco Limited and Becancour Silicon Inc. Cross Examination for Discovery of Peter A.M. Kalins on May 17, 2012

# UNDER ADVISEMENTS

No. Page No. 28 114 108	Question No. 29 72 307	Ouestion / Under Advisement  To Produce the documents As you delivered as "proof of financial Timming their obligations" as required Timming ability of the bid procedures.  Agreement Agr	Question/Under Advisement  To Produce the documents As you are aware, after their CCAA filing the delivered as "proof of financial Timminco Entities continued their efforts to secure DIP financing. As a result of these efforts, the Timminco Entities successfully negotiated a DIP Agreement with QSI Partners Ltd. dated January 18, 2012. It was a condition of the DIP Agreement that the Timminco Entities grant QSI a period of exclusivity during which the parties would attempt to negotiate a Stalking Horse Agreement. During the negotiation of the Stalking Horse Agreement. Thuring the negotiation of the Stalking Horse Agreement. However, the Timminco Entities were aware of the fact that QSI was an off-shore entity created for the purposes of providing the DIP Loan and potentially entering in the Stalking Horse Agreement. However, the Timminco Entities were cognizant of the direct relationship between QSI and Globe Specialty Metals, Inc. Globe is a public company listed on the Arrent of the direct relationship between QSI and Globe Specialty Metals, Inc. Globe is a public company listed on the Arrent of the direct relationship between QSI and Globe Specialty Metals, Inc. Globe is a public company listed on the Arrent of the direct relationship between QSI and Globe Specialty Metals, Inc. Globe is a public company listed on the Arrent of the direct relationship between QSI and Globe Specialty Metals, Inc. Globe is a public company listed on the Arrent of the direct relationship between QSI and Globe Specialty Metals, Inc. Globe is a public company listed on the direct of the direct relationship between QSI and Globe Specialty Metals, Inc. Globe Specialty Metals, Inc. Globe Specialty Metals, Inc. Globe Specialty Metals, Inc. Globe Specialty Metals, Inc. Globe Specialty Metals, Inc. Globe Specialty Metals, Inc. Globe Specialty Metals, Inc. Globe Specialty Metals, Inc. Globe Specialty Metals, Inc. Globe Specialty Metals, Inc. Globe Specialty Metals, Inc. Globe Specialty Metals, Inc. Globe Specialty Metals, Inc. Globe Spec
			approximately \$875 million and, according to Globe's Quarterly Report filed on February 8, 2012,

cash on hand of over \$130,000,000. The Timminco Entities negotiated a deposit of 15% of the Closing Cash Purchase Price pursuant to certain credit and set off arrangements contemplated by an amendment to the DIP Agreement, which was approved by the Court, and a guarantee from Globe. The Stalking Horse Agreement, including the break fee provided for therein, and related bidding procedures were approved by the Court on March 9, 2012. Pursuant to the Bidding Procedures, QSI is deemed to be a Qualified Phase I Bidder and a Qualified Phase II Bidder for all purposes of the Bidding Procedures and therefore was not required to separately comply with the qualification requirements set forth in the Bidding Procedures.	Mr. Kalins' notes are attached as Tab "B".	Attached as Tab "C" are the notes of Mr. Fastuca.	Mr. Fastuca recalls that the question of whether DCC ought to be permitted to be physically present at the auction was raised by DCC through the Monitor.  Mr. Fastuca discussed the request with the Monitor, and concluded that there was no need for DCC to be physically present at the auction.
	To Produce any notes taken by Mr. Kalins during the auction.	To Produce any notes by Timminco employees taken during the auction.	sent
	161	168	325
	56	58	114
	<i>ب</i>	4.	ശ്

### TAB A

#### TAB "A"

#### TIMMINCO LIMITED

Notes to Condensed Consolidated Interim Financial Statements Three and nine months ended September 30, 2011 and 2010

(in thousands of Canadian dollars, except where indicated and per share amounts)

The following table provides the total amounts receivable from and payable to related parties:

Due from related companies - current	Sep	tember 30, 2011		Decer	nber:	31, 2010
Due from AMG Conversion Ltd. ("AMGC")	\$	68	\$			1
Trade receivable from Québec Silicon Limited				•		
Partnership ("Québec Silicon")		901				896
Note receivable from Québec Silicon		1,275				1,275
		2,244	\$	<del> </del>		2,172
Due from related companies- long term	Sepi	tember 30, 2011		Decer	nber :	31, 2010
Note receivable from Québec Silicon						1,275
	\$		\$			1,275
Due to related companies- current Septem		tember 30, 2011		Decer	nber:	31, 2010
Due to AMGC	\$	102	\$			346
Due to AMG	·	8	•			8
Due to Québec Silicon		9,739	,			18,841
Due to Sudamin Holding SPRL ("Sudamin")		4,855				-
Indemnification liability to Quèbec Silicon		37				37
Due to ALD Vacuum Technologies GmbH ("ALD")		55				20
	\$	14,796	\$			19,252
Due to related companies - long term	Sen	tember 30, 2011		Decer	nber	31, 2010
AMG Convertible Note	<u> </u>	3,961	\$			3,539
	*	3,127	•			2,879
Indemnification liability to Québec Silicon	\$	7,088	\$			6,418
				D		34 2010
Other financial liability - long term	•	ember 30, 2011	\$	Decei	noer .	31, 2010 1,343
AMG Convertible Note embedded derivative fair value			- ₽			1,
The following tables provide the total sales to and pur	chases from	n related parties:				
Sales to related companies	Th	Three months ended September 30		Nine months ended September 30		
	2011	2010		2011		2010
AMGC (see Note 17) \$	5,658	\$ 73	\$	6,622	\$	6 <b>7</b> 7
Sudamin	-	-		•		3,741
GfE Fremat GmbH ("GfE")	-	•		465		-

Dow Corning Corporation ("Dow Corning")

5,658 \$

11

3,345

10,443

4,168

4,241

64

14,153

18,635

#### TAB B

TAB "B"

Archin April 24-25 2012

Wack

Apr 24 /2

- 1) framework Aprent . assiste value to \$5 M PRB,

  18 50, what range or value ?
- removed per clong breach of contact order add reg & warranty res not aware of any sund (SHApart 14 Apart)
- 3) Acces quent
  - 4) Auti-Trust

BF My: Morror and

Apr 24/12 10:11 a

- unian - off re: - wager week-eng. p.p. & uplace wish 2 grant 12 hire benefits - new lestants he striguist (is buyth) - se summay; NM & stone - expend tests 2017 1 - multi engiliere sum ples from DR oc plan - unen compat or convert all La CO multi-signand pen , DC in other compleyers, but to higher cost they what (117. of lan play) - there re printal consag's to emysteyn it plan is in deposit 10 hrees I weed a representation of retires, APA N'S: neve , A For [DF] - m & to condity 10, CEP (CBA - don't know it union will bring ned couple of new strees, but shall to just there ?

Me u a union + letive vep

- fewfith of that deal - no løbn disreptur (us. freigi Gredder) - solan assets - normal value, but want to indicate in it is intuin homany -it or set, sec said they they world, i.e. same kins as USI SHB [ coupin is die it know ] with seems bid in dent " were to get to 240 22,025 03, 24,024 131 . 250 EF - 14,275 cash their hid task that : 21, 400 other Him - per Aver regard.

DB salarreal ] \$11

unisia

and Sep Dec Mad (-mass)

and sep Dec Mad (-mass)

Qsi Partners

and one

Apr 24 1. 10:45-

- will be S. I. of "250k above coment

- QSI let ve promised inviduation à emplyes, in exchange to dropping priciones

Giorn : value?

sola met - pripu sid on non-solar - 2 separate putra tide - tila - un order - they will not be excluded for tanker sidely if leave out a portu h que stratum in brokkelds andition / term / CRA accordents?

A not accuracy

10 [Round one]

Apr 24 %.

Brookfield; bit - annytin 7 BSI plan raturd @ \$1400m - cont = 2250 - ithen offen have disher cash, and conjunter (delicance) comments 10 not willing to consider any value la any May. En the remain trent la an Other fivanes O: close 10 value cash ligher the and p. values + 22,500 0 + 24,021 cujtana for decition - making (and in impulme) able to work with Don Corney clining riste ii) choing risk - hel court, in iii) full recorns in 20 m? (no ling)

[ drate to ]

Wound Par

Agn 24 /2 1345/2

· 2 overbids Peo'd - 23,775,000 anh · QSI - 1,2 million we adj - leading overbid for round 2 · faight Rhow time : 78D

1 Q

Rosend Town

An 240

- DSI .\* 23 775 can; un exp. venis

- the \$24,275 = 25,500, or

- dent expect

any faithe ontions from

100

- wader: \$5 m MMM

M

alle - ( Round mo)

Ben 24 /2 Bing

its fet We adjustant

- as edj. ve: Skar auset,

but they can get the order ing

2) probs (commen à Cabis soussed - De Consent - po-clair breacher + weight stad "won-monetay" bracked)

core ent = 410 n cap & - ut?

- IP do 14 + wardy

Wacter - | Round min ! Apr 24 3:34 Qx (1) lung lasts - wach = 2 + 10 m co sho 4 (2) Bi we Adjustant (3) Clary Det - QSI. IT IT BU BOD , > 5 BD before TD - but : Wacken needs diff time line, 5/r · Anti-tut. why DCC's largers and rajed in to? · DCC circut / frament Agent - July 1 -5 Than 14 termin dete on anti-tent - inter training / DIP Builty ned was then \$2 m ? - Med were type and of Dum, but litaly need = \$3 on his my thy (arming to still have wacker an costoner - Einon Agreent - not intaked to cover other then existing liebs, or Settlemts - on whem: no visibility in

dealing a union ...

Wacker - ( Round Three / Apr 24/2 7 3up Key 1894 i APA (1) Ashipmed ada " "Dec comment"

We doing break of contact" 56 - don't know how head county - dent want to pade any pe-day breach of emtract Sto to counter Dis - maybe recent or asyl equity: (2) Anti- Port Cleanan (i) True (2 femmin date (ii) proceeding nothis his town B(C (5.5 b)) (iii) \$5 (0): on squared windy 11: no extensi y tomdate : 16C.

(3) Access Agent they will verse ; shot add to 63 list of conditions QSI [Round Three]

190 24 En

Key issues in wasters, service ADD

Melvsely breach of contects (in DCC consects of Assignment order defins)
what is value of asi faking out this claim.

Fremework Agreent

- pre-ding tay had - 5:10

- 6.7(f)

[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[innuman permiss
[i

(2) Anti-tond

- The le formin sply

- Del construct in vacker fly

(- disi se; wheth whether OSi fortang'

anti-pract using
is organ than Wreters ]

- (3) HP2 Accen Agrent
- (4) (of A Approval : Selved "K"

Annad form

10:00 gm

- asl ovalid = 25,025,000 - that for more such for high and bet hid now such dead have right to reduce on myst to men by 10:30 pm

( Round fire )

Apr. 25 .

" Wacker of the overland (aggregated sid)

(now highest steert bid)

23,600,000 2,175,000 23,775,000

" Wo,000 God mant

" 12:30 am

[ Round six ]

B2 25

incurring \$250,000 to 25,525,000

\* Alder sep 10: sugart's hurrly 10. on head

best: 30 mm :- 1:30 over igh

(Rand July)

Wacker: (+ 3×1)

Ex (1:15a)

23, 925, or (1:15a)

2,350, oro

26,275, roo

high + but

= 500, oro Bf

= 25,735,000

wort 26,05,000

] Round & ]

Mr 25 12 1:400-

- QSI: Side 0 \$26, or one - initial os

- w + FA + rate by = 1:50 an

( Round 9)

- W bid : 4 hid to " FA had existing sid

\$ 24, 425,000 2 350,000 26 715,000 - 57 00 4 26, 275, 00

withalk (inos)

[ found 10]

2:10 an

as1 by: 1 by to

\* 26, 525, 000

" H + BB wow

'Ama 11)

7: 11 am

w Sixt 9 Sixt h. for west, six

4 24,925,000 2,350,000

24,275,00

-1700 000

ref # 26,775,000 (-2501. high

( Round 12 ]

Am-25,

1:12 au

QS1 25 4id to . Hele B.B.

£ 27, 025,000

in Walls

Anna 13

Au 25-12 to Talla 2.58 am

Wacker. un bid fa . new sid

25,200,000 + 2,521,00 ~ 27,775,000 -500 N

ref = 27, 275, 000

rest: 2 4:00 m

1 Rund 14

Apr. 25 12 4:15 am

QSI: nu sod e 27, 775,000 (: A by 500 k, wt 200 k)

.. rest with & ze, 525, or

[ pound () ]

Apr. 15-72 jaitalled

Wacker: ver bid (4700k)

25,950,000 3,575,000 20, 525 000

BL, W. D'S

PA : new sid (ASOK)

- 500, 00

28,025,000

(Armed (6)

5:4/an

as1: new six @

8 58' 252' aso

Arrind 17 Au 25 12 6:00 a west hid \$ 26, 625,000 FA next sid 2,650000 29 275 on + 28,775, ou 6:09 am · portion six non-sola Lo 26, 875, on FAS lust GA 29,525, No - to series the surged doc (Remot of) 7:40 an all's new protection and a 26, 275, or + FA Six 2,650, on 29, 525,000 Sand 19 7:41 an 27,625,00 unk find in this to FA SUSTE FINA 2,650, m 30, 275,000

(500,000)

29,775,00

Kom	d ev		1 25 7:44 an
QS/ 8	nen sid :	4 27 <b>37</b> 5, 000 4 , 2,650,000	
[21] W's	[1 by \$750]	28, 125,000	7:47
251	(1 5y 827)	27,875,000	7:10
12.87 W	[1 by +750]	28,625,000	7 54
[24] Q31	(1 64 "BO)	28,375, N	7:55
(25-) W	[1 by \$ 750]	29, 125,00c	7:56
851	(t by "sou)	28, 875, W	7:17
	[1 by 4 710]	29,625,000	7:59
(2E) QS1	[# ms 250]	29,375,00	· c·w 2
W (29)	[1 by 4 7=0]	30,12,000	B v2 _
251	+ 25U	29, 475, 000	8.03
the state of the s	4 750	30,625,000	804
w/251	+ 4°	30,375,000	5 0.2
····W	r 750	31, 125,000	9-06
431	4 250	30, 875, 000	70 ي
W	÷ 75V	31, 64,000	ુ <i>૧</i> ૪
(mids) [pen	ne )	42,650, vzv	<i>3-09</i>
		3-1,025,000	

J#361

Just 20 au

```
When the species of the server of the server of the species of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the server of the serve
```

Fil fe variety against \$515

ger 25 /1

Q315 (720) \$ 31,875,000

- no other changes & agent

3 No ilecision: QSI's bill = hoplor let six .

2 610 m

more in Lids

Successful Bid: QSI + FA
Back-up Bid: W + FA

3:00 /

## TAB C

#### TAB "C"

25,275 L +500 27,775  WALL 28,275 L +500 27,775  WALL 28,275 L +500 22,575   2007	MEN 21522 WMW 23.62 WMW 23.62 WMW	
25, 525 31815 225 31805 2250 31815 225 31805 2250 31815 2250 31815 2250 31815 2250 31815 2250 31815 2250 3250 3250 3250 3250 3250 3250 325	22,825	22,725 21,725 21,725 21,725 22,625

RA - Araifule to assess their rejetters.

24,500 24,975 847 234027 (500) 23,525 24275 - Nest hig - BF. on W. 5,000 re d (500) - Arabazes 73 528 7 250 - 154.25 7 520. 7 000 M- 22025 2,000 24,025 OB.

2000) ASE Martin

2775 - 052. BId- FUI,

. .

# TAB 3

Page 1

Court File No. CV-12-9539-00CL ONTARIO

SUPERIOR COURT OF JUSTICE

COMMERCIAL LIST

IN THE MATTER OF THE COMPANIES CREDITORS

ARRANGEMENT ACT, R.S.C. 1985 C. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGMENT OF TIMMINCO LIMITED AND BÉCANCOUR SILICON INC.

Applicants

--- This is the Cross-examination of Stephen
Lebowitz on Affidavit dated May 8, 2012, held at
the offices of Torys LLP, TD Centre, 79 Wellington
Street West, Suite 3000 Toronto, ON, M5K 1N2 on
the 18th day of May, 2012, commencing at 11:00 a.m.

\_\_\_\_\_

REPORTED BY: Lisa M. Barrett, RPR, CRR, CSR

		Page 2
1	APPEARANCES:	
2		
3	Kelvin McElcheran, Esq.,	
4	Elder C. Marques, Esq.,	for the Applicants
5	•	
6	Adrian Lang, Esq.,	for Timminco Limited and
7		Becancour Silicon Inc.
8		
9	Kristina Desimini, Esq.,	for the Monitor
10		
11	Andrew Gray	
12	David Bish, Esq.,	for QSI Partners Ltd.
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		
1		

Page 3		
	INDEX	1
3	PAGE	2
	3	3
	STEPHEN LEBOWITZ: Affirmed	4
	Cross-examination by Mr. McElcheran 6	5
		6
		7
		8
		9
		10
		11
		12
		13
		14
		15
		16
		17
		18
		19
		20
		21
		22
		23
		24
		25

	Page	4
1	INDEX	
2	[Reporter's note: The following lists of	
3	undertakings, under advisements and refusals are	
4	provided for the assistance of counsel and do not	
5	purport to be complete or binding on the parties	
6	herein.]	
7		
8	LIST OF UNDERTAKINGS	
9	The questions/requests taken under advisement are	
10	noted by U/T and appear on the following pages: None	
11		
12		
13	LIST OF UNDER ADVISEMENTS	
14	The questions/requests taken under advisement are	
15	noted by U/A and appear on the following pages: None	
16		
17	LIST OF REFUSALS	
18	The questions/requests refused are noted by R/F and	
19	appear on the following pages: None	
20		
21		
22		
23		
24		
25		

```
Page 5
 1
                   EXHIBIT INDEX
 2
 3
 4
                       Description
      No.
                                              Page
 5
      1
                Email from Andrew Gray to
                                          11
 6
                Elder Marques dated May 17, 2012
 7
 8
 9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
```

		Page 6
1		Upon commencing at 10:59
2		STEPHEN LEBOWITZ: AFFIRMED
3		Cross-examination by Mr. McElcheran
4		BY MR. McELCHERAN:
5	1	Q. Could you identify yourself for
6		the record, please?
7		A. Stephen Lebowitz.
8	2	Q. And you hold an office with
9		QSI?
10		A. Yes, I'm an authorised
11		representative and a director.
12	3	Q. Are there any other employees
13		of QSI Partners Limited?
14		A. There are no direct employees.
15	4	Q. So, we asked some questions of
16		your counsel, or asked for some production of
17		documents. I received a response back from your
18		counsel.
19		I'm just going to go through them.
20		It will only take a minute, to confirm the answers
21		and get them on the record.
22		The first one is that we asked for
23		financial statements of QSI Partners Limited. And
24		we were advised that there are none. And to read
25		the whole quote it says:

	Page 7
1	"THERE ARE NONE. THIS IS
2	A NEWCO AND FINANCIAL
3	STATEMENTS HAVE NOT BEEN
4	PREPARED."
5	Do you confirm that that's true for
6	QSI Partners Limited?
7	A. I confirm.
8 5	Q. Okay. The second question
9	related to the process that the company has gone
10	through, which is the court approved sale process.
11	And we asked under that, in reference to that, that
12	there was a requirement that qualified bidders
13	provide certain information to the monitor or
14	sorry, monitor and the company, in order to qualify
15	for the bidding process.
16	So, the question we asked was:
17	"Whatever material was provided
18	by QSI Partners to the Monitor
19	or vendor as evidence of QSI's
20	ability to qualify as a bidder
21	under Section 3 of the Bidding
22	Procedures or otherwise."
23	So, the question was, did you
24	provide for production of any such material.
25	The answer that was given and

		Page 8
1		I will just ask you to confirm this, as well
2		I don't know if you've seen the text of these, have
3		you, these answers?
4		A. I have.
5	6	Q. Okay, so, it's:
6		"AS PER SECTION 4 OF THE
7		BIDDING PROCEDURES AND HAVING
8		ALREADY SIGNED THE STALKING
9		HORSE APA AND PROVIDED THE DIP,
10		(BOTH OF WHICH WERE COURT
11		APPROVED) IT WAS UNNECESSARY TO
12		PROVIDE ANYTHING FURTHER TO
13		QUALIFY. DCC HAS KNOWN FOR
14		MONTHS THAT QSI WAS A STALKING
15		HORSE AND NOT TAKEN ANY ISSUE
16		WITH ANY OF THIS."
17		So, do you confirm that that's your
18		answer to the question we asked; correct?
19		A. I confirm.
20	7	Q. Now, let me just ask a few
21		other questions, a little bit about that.
22		Whether we knew regardless of
23		what's necessary or not necessary the question
24		we are really trying to get to is: Has any
25		financial information been provided to the company

		Page 9
1		or to the monitor as to QSI Partners Limited's
2		assets?
3		A. Not that I'm aware of.
4		MR. GRAY: Other than the
5		information that's in the affidavit.
6		BY MR. McELCHERAN:
7	8	Q. I'll come to that in a moment.
8		What I'm going to do, actually it
9		may be easier, rather than going through the last
10		couple of points is just make this an exhibit,
11		if you don't mind.
12		MR. GRAY: Sure.
13		MR. McELCHERAN: My copy of it.
14		MR. GRAY: Sure.
15		MR. McELCHERAN: This is a copy of
16		the text.
17		The exhibit will be just a front
18		page of it. It happens to be two-sided. And the
19		back side of it, is just a history of it.
20		MR. GRAY: I have it.
21		MR. McELCHERAN: Perfect.
22		So, I'm going to mark you can't
23		see, I guess, by the camera there but I have
24		a copy your counsel has given me a copy of his
25		email to Elder in relation to the questions and

		Page 10
1		answers of production.
2		So, rather than going through them
3		further, I'm just going to make that an exhibit; is
4		that okay with you?
5		(No response)
6		You've seen it and maybe your
7		counsel can confirm that's the right document.
8		MR. GRAY: That's the document,
9		yes.
10		MR. McELCHERAN: All right.
11		MR. GRAY: Obviously the
12		information on it, as to the position as to
13		relevance, is our position and not the evidence
14		of the witness. But other than that, it's all
15		been reviewed.
16		MR. McELCHERAN: Yes. And it is
17		only evidence to the extent not the position,
18		but the information that's provided.
19		MR. GRAY: Correct.
20		BY MR. McELCHERAN:
21	9	Q. And so we'll mark that as
22		Exhibit 1.
23		(Reporter appealed)
24		EXHIBIT NO. 1: Email from Andrew
25		Gray to Elder Marques dated May 17,

		Page 11
1		2012
2		BY MR. McELCHERAN:
3	10	Q. Did you have a comment on that?
4		A. No, I think I only said that's
5		okay.
6	11	Q. It is important that the
7		reporter hear us. So, now dealing with the
8		affidavit then I'll only be a couple of minutes.
9		Do you have your affidavit there in
10		front of you?
11		A. Yes.
12	12	Q. Now, can I refer you to
13		paragraph 5 of the affidavit?
14		A. Yes.
15	13	Q. It says in paragraph 578 that:
16		"QSI is a wholly-owned
17		subsidiary of Globe" [As
18		read.]
19		And you confirm that's the case.
20		Now, have you provided financial
21		information about Globe to the monitor or to the
22		company?
23		A. Indirectly, yes.
24		What I mean by that is Globe is the
25		alternate parent, as a publicly-traded company.

		Page 12
1	14	Q. Right.
2		A. And so all of the financial
3		information of the company has been available to
4		the monitor and the company from the beginning.
5	15	Q. All right. So the Globe that's
6		referred there is the public company that's
7		associated, with which QSI is a subsidiary?
8		A. Let me clarify. It may have
9		been more correct to say a wholly-owned indirect
10		subsidiary of Globe.
11		I want to just see how Globe has
12		been defined.
13		Yeah, Globe Specialty Metals Inc. is
14		how Globe is defined. That's the ultimate parent
15		company. That's a publicly-traded company.
16		The direct owner in the U.S. is GSM
17		Enterprises, LLC. But it is a wholly-owned
18		subsidiary, indirectly.
19	16	Q. Now, in 6 and 7 you talk about
20		the access to human capital and other resources.
21		And what I would just like to ask
22		you is: Are there any agreements between QSI and
23		any other entity to provide support from any of the
24		Globe companies?
25		A. Not at the moment.

		Page 13
1	17	Q. Okay. In paragraph 8 it says:
2		"Globe subsidiaries, including
3		QSI borrow funds in order to
4		finance working capital and
5		requirements in capital
6		expansion programs." [As read.]
7		So, in context of QSI, what funds
8		has it borrowed, and under what agreements with
9		whom, has it borrowed funds?
10		A. QSI borrowed funds from GSM
11		Netherlands BV, which is another that is
12		a direct, wholly-owned subsidiary of Globe, as it's
13		used in this affidavit.
14		That's pursuant to an intercompany
15		note and at least to the best of my knowledge
16		it is. That's my understanding of our typical
17		practice. So, I should say I haven't seen a note
18		expressly for this transaction, but typically the
19		intercompany funding is documented, through some
20		form of intercompany transfer note.
21	18	Q. Is there any agreement under
22		which QSI is entitled to borrow money, like
23	`	a commitment letter, for example, with a third
24		party or with anybody else?
25		A. No, there is no third party

		Page 14
1		financing at the moment
2	19	Q. And
3		A that's available directly to
4		QSI.
5		There is third party financing
6		that's there's third party financing that's
7		available to the parent company, as well as cash on
8		the balance sheet and the GSM Netherlands loan that
9		I referred to earlier was a loan off of its balance
10		sheet on third party debt.
11	20	Q. Are there any commitments
12		one part of my question was whether there were any
13		commitments from any other entity.
14		You answered there are no third
15		party ones.
16		Are there any commitments, legally
17		binding commitments among any of the other
18		entities?
19		A. Not at this time.
20	21	Q. You mentioned that there is
21		cash on QSI's balance sheet.
22		MR. GRAY: No, he said there is
23		cash on Globe's balance sheet, and on the Globe
24		Netherlands entities balance sheet.
25		BY MR. McELCHERAN:

		Page 15
1	22	Q. What assets does QSI now have?
2		A. It has a contract which
3		I believe is titled "Asset purchase agreement" to
4		which it has gained contract rights to purchase
5		certain assets of the Bécancour Silicon Inc.
6	23	Q. And does it have any other
7		assets?
8		A. None to speak of.
9		MR. McELCHERAN: I don't have any
10		further questions.
11		MR. GRAY: All right. I don't
12		have any re-examination, so that's it Stephen.
13		THE WITNESS: Thank you very much.
14		
15		
16		
17		Whereupon the cross-examination
18		terminated at 11:10 a.m.
19		
20		
21		
22		
23		
24		
25		

	Page 16
1	CERTIFICATE OF COURT REPORTER
2	
3	I, LISA M. BARRETT, RPR, CRR
4	CSR, Certified Shorthand Reporter certify;
5	That the foregoing proceedings were
6	taken before me at the time and place therein set
7	forth, at which time the witness was put under oath
8	by me;
9	. That the testimony of the witness
10	and all objections made at the time of the
11	examination were recorded stenographically by me
12	and were thereafter transcribed;
13	That the foregoing is a true and
14	correct transcript of my shorthand notes so taken.
15	
16	Dated this 18th day of May, 2012.
17	
18	Latina Jookt
19	
20	NEESON & ASSOCIATES
21	COURT REPORTING AND CAPTIONING
22	INC.
23	PER: LISA BARRETT, RPR, CRR, CSR,
24	CERTIFIED REAL-TIME REPORTER.
25	
	·

### TAB 4

#### **Gray, Andrew**

Ex. 1 or Coar, Graminten of Stephen Lebowstz May 17, 2012

From:

Gray, Andrew

Sent:

May-17-12 8:06 PM

To:

'emarques@mccarthy.ca'

Cc:

'BBOAKE@MCCARTHY.CA'; 'kmcelcheran@mccarthy.ca'; Bish, David

Subject:

Re: Timminco Cross

Elder,

Your questions and the answers to them in CAPS are below.

1. Financial statements of QSI Partners Limited

THERE ARE NONE. THIS IS A NEWCO, AND FINANCIAL STATEMENTS HAVE NOT YET BEEN PREPARED..

2. Whatever material was provided by QSI Partners to the Monitor or vendor as evidence of QSI's ability to qualify as a bidder under Section 3 of the Bidding Procedures or otherwise

AS PER SECTION 4 OF THE BIDDING PROCEDURES, AND HAVING ALREADY SIGNED THE STALKING HORSE APA AND PROVIDED THE DIP (BOTH OF WHICH WERE COURT APPROVED), IT WAS UNNECESSARY TO PROVIDE ANYTHING FURTHER TO QUALIFY. DCC HAS KNOWN FOR MONTHS THAT QSI WAS THE STALKING HORSE AND NOT TAKEN ANY ISSUE WITH ANY OF THIS.

3. Any written materials (print or electronic) provided to the Monitor or vendor during the auction.

WE DO NOT SEE THE RELEVANCE OF THIS REQUEST. IN ANY EVENT BASED ON RECOLLECTION, THERE WERE NO WRITTEN MATERIALS OTHER THAN (i) MODIFIED BIDS/APAS (COPIES OF WHICH WERE NOT RETAINED), (ii) AN EMAIL TO COUNSEL TO THE MONITOR AND TO THE COMPANY REGARDING DELAY IN THE CONDUCT OF THE AUCTION, AND (iii) OTHER INCIDENTAL EMAILS REGARDING FOOD AND OTHER LOGISTICAL MATTERS.

4. Any notes (print or electronic) by QSI reflecting any informational or other requests by the Monitor or vendor during the auction

SAME RESPONSE AS #3 IN TERMS OF RELEVANCE, BUT IN ANY EVENT OUR RECOLLECTION IS THAT THERE ARE NO NON-PRIVILEGED NOTES REGARDING INFORMATIONAL OR OTHER REQUESTS BY THE COMPANY OR MONITOR.

5. Any notes (print or electronic) reflecting what was on the "white board" that the Monitor or vendor revealed to the bidders at the auction

SAME RESPONSE AS #3 IN TERMS OF RELEVANCE, BUT IN ANY EVENT OUR RECOLLECTION IS THAT THERE ARE NO NON-PRIVILEGED NOTES ON THIS ISSUE.

Regards,

Andrew

Andrew Gray Torys LLP 416.865.7630 ON THE EXAMINATION OF

HELDON May 17, 2012

NEESON & ASSOCIÀTES COURT REPORTING & CAPTIONING INC. TORONTO, ONT.

# SUPERIOR COURT OF JUSTICE (COMMERCIAL LIST) ONTARIO

Proceeding commenced at Toronto

## SUPPLEMENTARY MOTION RECORD (Re Sale of Silicon Metal Assets and (Motion returnable May 29, 2012) **Assignment of Agreements)**

# STIKEMAN ELLIOTT LLP

199 Bay Street 5300 Commerce Court West Barristers & Solicitors

Toronto, Canada M5L 1B9

**Ashley John Taylor** LSUC#: 39932E Tel: (416) 869-5236

Maria Konyukhova LSUC#: 52880V

Tel: (416) 869-5230

Kathryn Esaw LSUC#: 58264F

Tel: (416) 869-6820

Lawyers for the Applicants Fax: (416) 947-0866